

REPORT FOR THE PERIOD ENDED MARCH 31, 2021

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VISION

To be a trusted, globally acknowledged, top rated Financial Solutions Providing Company.

MISSION

To uplift the financial well-being of Policy Holders, Customers, Advisors, Employees; and Shareholder profitability by continuously reinforcing deep commitment to our Core Values.

CORE VALUES

1. FINANCIAL ACUMEN

We believe in empowering our customers through need based packaged financial solutions to cater specific needs with an extensive distribution network.

2. CUSTOMER CARE

We believe in creating value for society by optimizing customer experience through superior financial advisory that makes positive difference in our customer's life.

3. ETHICAL CONDUCT

We believe in exhibiting and ensuring honesty and integrity at all times by encouraging open communication, transparency and humility.

4. SUSTAINABILITY

We believe in generating revenue from multiple channels to build a strong asset base for long term sustainable income and growth for the Trust.

COMPANY INFORMATION

Board of Directors

Lt. Gen. Naveed Mukhtar (Retd.)-Chairman Maj. Gen. Muhammad Muazzam Ali Goraya (Retd) Air Vice Marshal Muhammad Athar Shams (Retd) Malik Riffat Mahmood Javed Yunus Ayesha Rafique Tariq Hameed Jehanzeb Zafar- CEO

Board Committees

Audit Committee:

| Tariq Hameed | Chairman |
|--|-----------|
| Maj. Gen. Muhammad Muazzam Ali Goraya (Retd) | Member |
| Malik Riffat Mahmood | Member |
| Syeda Haajra Nazish Jafri | Secretary |

Investment Committee:

| Malik Riffat Mahmood | Chairman |
|--|-----------|
| Air Vice Marshal Muhammad Athar Shams (Retd) | Member |
| Jehanzeb Zafar | Member |
| Noman Noor Muhammad | Member |
| Rehan Mobin | Member |
| Syeda Haajra Nazish Jafri | Secretary |

Ethics, Human Resource Remuneration & Nomination Committee:

| Ayesha Rafique | Chairperson |
|--|-------------|
| Maj. Gen. Muhammad Muazzam Ali Goraya (Retd) | Member |
| Air Vice Marshal Muhammad Athar Shams (Retd) | Member |
| Jehanzeb Zafar | Member |
| Salman Ahmad Saeed | Secretary |

Management Committees

Risk Management & Compliance Committee:

Air Vice Marshal Muhammad Athar Shams (Retd)

Tariq Hameed

Jehanzeb Zafar

Noman Noor Muhammad

Rehan Mobin

Member

Member

Sandeep Kumar Rajpal Member & Secretary

Underwriting & Reinsurance Committee:

Air Vice Marshal Muhammad Athar Shams (Retd)ChairmanJehanzeb ZafarMemberNoman Noor MuhammadMember

Sumair Sarwar Member & Secretary

Claim Settlement Committee:

Maj. Gen. Muhammad Muazzam Ali Goraya (Retd)

Jehanzeb Zafar

Rehan Mobin

Chairman

Member

Member

Bushra Aftab Member & Secretary

Appointed Actuary

Shujat Siddiqui, MA, FIA, FPSA Akhtar & Hasan (Pvt.) Ltd.

Legal Advisor

Saiduddin & Co

External Auditor

RSM Avais Hyder Liaquat Nauman- Chartered Accountants (Chartered Accountants)

Registered Office

8th Floor Army Welfare Trust, AWT plaza, The Mall, Rawalpindi

Head Office

Emerald Tower, Officer No 1104, 11^{th} Floor, Plot G-19, Block 5, KDA Improvement Scheme No. 5 Clifton Karachi, Pakistan.

Phone: +92 (021) 3629941-44, 021-111-225-275

Fax: +92(021)35630429

Website

www.askarilife.com

Email:

info@askarilife.com

Share Registrar

THK Associates (Pvt.) Limited Plot No. 32-C, Jami Commercial Street 2, D.H.A., Phase VII, Karachi-75500 Dir: +92 (021) 021-111-000-322

Fax: +92 (021) 35310191

E-mail: secretariat@thk.com.pk

Web: www.thk.com.pk

Directors' Review

We are pleased to present the unaudited financial statements for the first quarter ended March 31, 2021.

Financial Highlights

| Financial Statement Line item | 31 st March, 2021 | 31 st March, 2020 | | |
|---------------------------------------|---------------------------------|---------------------------------|--|--|
| | Rs. in ('000) | | | |
| Gross premium revenue | 140,724 | 95,811 | | |
| Investment and other income | 16,179 | 17,551 | | |
| Net Insurance Benefits | 28,144 | 22,995 | | |
| Acquisition expense | 64,391 | 49,736 | | |
| Marketing and administration expenses | 42,280 | 45,573 | | |
| Other expenses | 1,945 | 1,638 | | |
| (Loss)/profit after tax | (44,186) | (41,755) | | |
| Loss per share | (0.30) | (0.37) | | |

Financial Analysis of the Company

Gross Premium:

The strategy devised to deal with changes in market conditions due to the pandemic has started showing results. In the first quarter of 2021, the gross premium written by your Company stood at Rs.140.72 million which is an increase of 47% compared to Rs 95.81 million for the same quarter of 2020.

The individual life and Group life business increased to Rs.77.61 million and Rs.63.12 million compared to Rs. 43.92 million and 51.89 million respectively for the same quarter of 2020.

Our Sales teams of individual life and group life have actively pursued business opportunities and targeted due share of business by launching of competitive products in the market.

Investment:

The Investment income (including returns on Bank Deposits) for the first quarter of 2021 is Rs15.17 million as compared to Rs 16.54 million for the same quarter of 2020.

The Company's Investment portfolio currently stood at Rs.863.06 million, as compared to Rs 909.45 million as at 31 December 2020. The decrease in investment portfolio is because of payments to support business operations. The company is constantly looking for new investment opportunities and also considering the current economic and political situation of the country.

Net Insurance Benefits:

The overall net insurance benefits expense for the first quarter of 2021 is Rs 28.14million as compared to Rs 22.99 million for the same quarter of 2020, representing an increase of 22%. The increase is mainly due to increase in business activity during the period. The Company has also improved its claims processing system which make it convenient for the corporate

customer/policyholders to process their claims.

Expenses:

The Marketing & administration expenses for the first quarter of 2021 decreased by 7% to Rs42.28 million as compared to Rs 45.57million for the same quarter of 2020. Other expenses stood at Rs.1.95 million, compared to Rs. 1.64 million in the same quarter of 2020. The management of your Company is confident that investments made in development of new infrastructure will be greatly beneficial for the Company in the long term.

Although the topline revenue has increased, however, loss after tax for the first quarter of 2021 is Rs.44.19 million as compared to Rs. 41.76 million for the same quarter of 2020.

Future Outlook

Your Company is continuing to focus on branding, development and expansion of distribution network to promote new marketing strategy and launching of competitive products. This will help in achieving growth in premium income with sustainable cost.

The first quarter of fiscal year 2021 has been promising as economic activities have improved significantly, though challenges from Covid may continue to remain in the near term. A third wave of the pandemic has now entered Pakistan due to which smart-lockdown has been enforced in many parts of the country. The Company is eyeing opportunities arising post Pandemic as it has highlighted the financial risks relating to health and life. Therefore, in our opinion, people will be more risk averse towards their income and savings which will have a positive impact on the way customers perceive life insurance products.

We are working with the management to achieve a sustainable, profitable growth in a challenging and competitive business environment to reach a leading position in the industry.

Acknowledgment

The Directors would like to take this opportunity to extend their gratitude to the Securities and Exchange Commission of Pakistan (SECP) and Reinsurer for their continued guidance and support to the company's management. The Board also wishes to sincerely thank the company's loyal policyholders and corporate clients for placing their trust and confidence in our organization.

Finally, thanks to of our shareholders, whose loyalty and dedication for the company is a source of encouragement for us to make Askari Life a strong and dependable financial institution and a symbol of trust for the marketplace.

On behalf of the Board of Directors

Director

Date: April 22, 2021

mer Executive Officer

ڈائریکٹرزریورٹ

ہم ۳۱ مارچ <u>۲۰۲۱</u>ء کو ختم ہونے والی پہلی سہ ماہی کےلئے غیر آڈٹ شدہ مالیاتی حسابات پیش کرنے میں خوشی محسوس کرتے ہیں۔

مالياتي سرخيال

| ۳۱ مارچ ۲۰۲۰ | ۳۱ مارچ | مالیاتی حساب کے سلسلے سے متعلق |
|----------------|----------|--------------------------------|
| ⁶ س | ۲۰۲۱ س | مد |
| وپوں میں | 000' ر | |
| 95,811 | 140,724 | مجموعی پریمیئم سے آمدنی |
| 17,551 | 16,179 | سرمایہ کاری اور دیگر آمدنی |
| 22,995 | 28,144 | خالص بيمم فوائد |
| 49,736 | 64,391 | اخراجات برائے حصول |
| 45,573 | 42,280 | مارکیٹنگ اور انتظامی اخراجات |
| 1,638 | 1,945 | دیگر اخراجات |
| (41,755) | (44,186) | بعد از ٹیکس(نقصان) فائدہ |
| (0.37) | (0.30) | فى حصص نقصان |

کمینی کا مالی تجزیہ

مجموعي پريميئم

عالمی وباء سے مارکیٹ کے حالات میں پیدا ہونے والی تبدیلیوں سے نمٹنے کے لئے طے کی گئی حکمت عملی نے اپنے نتائج ظاہر کرنا شروع کردئے ہیں۔ ۲۰۲۱ء کی پہلی سہ ماہی میں، کمپنی کا مجموعی پریمیئم 140.72 ملین روپے رہا، جو ۲۰۲۰ء کے 95.81ملین روپے کے مقابلے میں 47فیصد تک بڑھ گیا ہے۔

نیا انفرادی لائف کا کاروبار اور گروپ لائف کاروبار ۲۰۲۰ہ کی اسی سہ ماہی کے بالترتیب 43.92 ملین روپے اور 51.89ملین روپے ہوگیا۔

ہماری انفرادی لائف اور گروپ لائف کی سیلز ٹیم نے کاروبار کے لئے اور مارکیٹ میں تقابلی مصنوعات کا آغاز کرکے کاروبار میں ضروری شرکت کو ہدف بنانے کے لئے مستعد طور پر موثّر جدّوجہد کی ہے ۔

سرمایہ کاری

۲۰۲۱ء کی پہلی سہ ماہی کے لئے سرمایہ کاری کی آمدنی (بشمول بینک میں موجود رقوم پرمنافع)، ۲۰۲۱ء کی اسی سہ ماہی کے 16.54 ملین روپے کے مقابلے میں 15.17ملین روپے رہی.

کمپنی کی سرمایہ کاری کا حجم ، دسمبر ۲۰۲۰ء کے پچھلے سال کے 909.45 ملین روپے کے مقابلے میں موجودہ طورپر 863.06 ملین روپے رہا۔ سرمایہ کاری حجم میں کمی کی وجہ کاروباری آپریشنز میں مدد کے لئے کی گئی ادائیگیوں کے باعث ہے۔ کمپنی مسلسل سرمایہ کاری کے نئے مواقع کی تلاش میں کوشاں ہے اور ملک کی موجودہ معاشی اور سیاسی صورت حال پر بھی توجّہ مبذول کئے ہوئے ہے۔

خالص بيمم فوائد

۰۲۰۲ء کی اسی سہ ماہی کے22.99ملین روپے کے مقابلے میں ، ۲۰۲۱ء کی پہلی سہ ماہی کے لئے ، مجموعی خالص بیمہ فوائد کے اخراجات 28.14 ملین روپے رہے، یعنی ان میں 22 فیصد اضافہ سامنے آیا۔ یہ اضافہ خاص طور پر اس دورانئے میں کاروبار بڑھانے کی وجہ سے ہوا ہے۔ کمپنی نے کلیمز کے طریقہ کار کو بھی جدید کردیا ہے جو کارپوریٹ صارف/پالیسی کے حامل افراد کے لئے ان کے کلیمز پر عمل در آمد کو آسان بناتا ہے۔

اخراجات

مارکیٹنگ اور انتظامی اخراجات، ۲۰۲۰ء کی اسی سہ ماہی کے مقابلے میں جو کہ 45.67 ملین روپے تھے،7 فیصد کمی سے ۲۰۲۱ء کی پہلی سہ ماہی میں 42.28 ملین روپے رہے ۔ دیگر اخراجات، ۲۰۲۰ء کی اسی سہ ماہی کے 1.95 ملین روپے کے مقابلے میں ، 1.95 ملین روپے رہے۔ آپ کی کمپنی کی انتظامیہ پُر اعتماد ہے کہ کمپنی کے نئے انفراسٹکچر کے فروغ میں کی جانے والی سرمایہ کاریاں آنے والے وقتوں میں کمپنی کے لئے بہت ہی زیادہ فائدہ مند ثابت ہونگی۔

ہر چند کہ بالائی سطح پر آمدنی میں اضافہ ہوا ہے، البتہ ، ۲۰۲۰ء کی اسی سہ ماہی کے41.76ملین روپے کے مقابلے میں، بعد از ٹیکس نقصان44.19 ملین روپے رہا۔

مستقبل پر نظر

آپ کی کمپنی برانڈنگ، مارکیٹنگ کی نئی حکمت عملی کو بڑھانے کےلئے برانچ نیٹ ورک کے فروغ اور پھیلاؤ اور تقابلی مصنوعات کے آغاز پر مسلسل توجّہ مرکوز کئے ہوئے ہے جو کمپنی کو آنے والے وقتوں میں قابل برداشت اخراجات کے ساتھ پریمیئم کی رقم کی نشوونما کے حصول میں مدد کر کے گی۔

مالیاتی سال ۲۰۲۱ء کی پہلی سہ ماہی کافی خوش آئند رہی کیونکہ معاشی سرگرمیاں نمایاں طور پر بہتر ہوئی ہیں حالانکہ کووڈ 19 سے پیش آنے والے چیلنجز کا آنے والے وقتوں میں بھی سلسلہ جاری رہ سکتا ہے۔ وباء کی تیسری لہر پاکستان میں بھی داخل ہوگئی ہے جس کی وجہ سے ملک کے کئی حصوں میں اسمارٹ لاک ڈاؤن نافذ کیا گیا۔ کمپنی نے اس وباء کے اختتام کے بعد پیدا ہونے والے مواقع پر نظر رکھی ہوئ ہے کیونکہ اس سے یہ بات روشن ہوئی ہے کہ صحت یا جان کا خطرہ باآسانی مالی خطرے میں تبدیل ہوسکتا ہے چنانچہ، ہماری رائے میں، لوگ اپنی آمدنی اور بچتوں کے سلسلے میں زیادہ خطرے کے خلاف ہونگے جو کہ بیمہ حیات کی پروڈکٹس کو لوگ جس طرح سمجھتے ہیں آنے والے وقتوں میں اس پر ایک مثبت تاثر قائم ہوگا۔

ہم انڈسٹری میں ممتاز مقام تک پہنچنے کے لئے چیلنجنگ اور تقابلی کاروباری ماحول میں قابل برداشت ، منافع بخش نشوونما حاصل کرنے کے لئے انتظامیہ کے ساتھ مل کر کام کر رہے ہیں۔

اظهار تشكر

ڈائریکٹرز ، ہمارے کاروبار کے طریقہ ہائے جات کی بہتری کے لئے کمپنی کی انتظامیہ کی حمایت اور مسلسل رہنمائی کےلئے سیکیورٹیز اینڈ ایکسچینج کمیشن آف پاکستان اور ری انشورر کے مشکور ہیں۔ بورڈ کمپنی کے خیر خواہ پالیسی ہولڈرز اور کارپوریٹ صارفین کا بھی خلوص دل سے شکریہ ادا کرنا چاہتا ہے جنہوں نے ہمارے ادارے میں اپنا اعتماد اور اعتبار قائم رکھا۔

آخر میں، ہمارے حصص کنندگان کا بھی شکریہ جنکی مسلسل وابستگی اور خیر خواہی عسکری لائف کو ایک مضبوط اور قابل بھروسہ مالیاتی ادارہ اور مارکیٹ کےلئے بھروسے کا نشان بنانے کےلئے ہمارے لئے حوصلہ افزائی کا ایک ذریعہ ہے۔

بورڈ آف ڈائرکٹرز کی جانب سے

چيف ايگرچيووو

m allin Ohans

۲۲ ، اپريل ۲۰۲۱ سسه



Condensed interim financial statements (un-audited) For the three months period ended March 31, 2021

ASKARI LIFE ASSURANCE COMPANY LIMITED

ASKARI LIFE ASSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT MARCH 31, 2021

| | Note | March 31, 2021 Un-Audited (Rupees | December 31, 2020 Audited in '000) |
|--|------|--|---|
| ASSETS | | | • |
| Property and equipment | 6 | 27,414 | 30,467 |
| Right of use assets | 7 | 24,248 | 31,568 |
| Intangible assets | 8 | 1,084 | 1,332 |
| Investments | | | |
| Equity securities | 9 | 9,618 | 10,640 |
| Government securities | 10 | 737,876 | 772,472 |
| Mutual funds | 11 | 44,462 | 39,838 |
| Loans secured against life insurance policies | | 6,612 | 6,612 |
| Insurance receivables | | 42,698 | 38,412 |
| Other loans and receivables | | 13,267 | 12,279 |
| Taxation - payments less provision | | 17,925 | 17,082 |
| Prepayments | | 3,139 | 2,967 |
| Cash and bank | 12 | 71,108 | 86,503 |
| TOTAL ASSETS | | 999,451 | 1,050,172 |
| EQUITY AND LIABILITIES | | | |
| CAPITAL AND RESERVES ATTRIBUTABLE TO COMPANY'S EQUITY HOLDERS | | | |
| Share capital | | 1,501,720 | 1,501,720 |
| Money ceded to Waqf Fund | | 500 | 500 |
| Retained earnings arising from business other than participating | | | |
| business attributable to the shareholders (Ledger Account D) | | (1,020,108) | (971,482) |
| Unrealised gain on available-for-sale financial assets | 13 | 2,089 | 2,373 |
| Accumulated losses | | (77,802) | (82,242) |
| TOTAL EQUITY | | 406,399 | 450,869 |
| LIABILITIES | | | |
| Insurance liabilities | 13 | 445,316 | 428,241 |
| Retirement benefit obligations | | 20,437 | 18,151 |
| Premium received in advance | | 12,242 | 9,677 |
| Insurance / reinsurance payables | | 52,718 | 63,478 |
| Other creditors and accruals | | 38,412 | 43,291 |
| Lease liability against right of use assets | | 23,927 | 36,465 |
| TOTAL LIABILITIES | | 593,052 | 599,303 |
| TOTAL EQUITY AND LIABILITIES | | 999,451 | 1,050,172 |
| CONTINGENCIES AND COMMITMENTS | 14 | | |

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Financial Officer Chief Executive Officer Director Director Chairman

| | Note | March 31, 2021 (Un-Audited) (Rupees | March 31, 2020 (Un-Audited) s in '000) |
|---|------|--|---|
| Gross premium / contribution revenue | | 140,724 | 95,811 |
| Re insurance premium / contribution ceded | | (48,305) | (32,445) |
| Net premium / contribution revenue | 15 | 92,419 | 63,366 |
| Investment income | 16 | 14,882 | 15,192 |
| Net fair value gains / (losses) on financial assets at fair value | 17 | (435) | (1,913) |
| Other income | 18 | 2,016 | 3,674 |
| | | 16,463 | 16,953 |
| Total income | | 108,882 | 80,319 |
| Insurance benefits | | 121,124 | 52,591 |
| Reinsurance recoveries | | (92,980) | (29,596) |
| Net insurance benefits expense | 19 | 28,144 | 22,995 |
| Net change in insurance liabilities (other than outstanding claims) | | 16,197 | 2,077 |
| Acquisition expenses | 20 | 64,391 | 49,736 |
| Marketing and administration expenses | 21 | 42,280 | 45,573 |
| Other expenses | 22 | 1,945 | 1,638 |
| Total expenses | | 124,813 | 99,024 |
| Loss before tax | | (44,075) | (41,700) |
| Income tax expense | | (111) | (55) |
| Loss for the period | | (44,186) | (41,755) |
| Other comprehensive income: | | | |
| Unrealised gain on remeasurement of available-for-sale financial assets | 13 | (284) | 598 |
| | | (284) | 598 |
| Total comprehensive loss for the period | | (44,470) | (41,157) |
| Loss per share - Rupees | | (0.30) | (0.37) |

The annexed notes from 1 to 30 form an integral part of these financial statements.

| | | March 31, 2021 (Un-Audited) | March 31, 2020 (Un-Audited) |
|--|------|-----------------------------------|-----------------------------------|
| | Note | (Rupees | in '000) |
| Operating Cashflows | | | |
| (a) Underwriting activities | | 120 270 | 04 557 |
| Insurance premium / contribution received Claims paid | | 138,379 (85,703) | 84,557 (44,480) |
| Commission paid | | (30,605) | (20,473) |
| Marketing and administrative expenses paid | | (80,499) | (83,454) |
| Net cash used in underwriting activities | | (58,428) | (63,850) |
| (b) Other operating activities | | (30,420) | (05,050) |
| Income tax paid | | (954) | (1,350) |
| Other operating payments | | (1,794) | (1,771) |
| Gratuity paid | | (1,541) | (342) |
| Other operating receipts | | 682 | 1,866 |
| Net cash flow / (used in) from other operating activities | | (3,607) | (1,597) |
| Total cash used in from all operating activities | | (62,035) | (65,447) |
| Investment activities | | (02,000) | (00,111) |
| Profit received | | 15,960 | 20,101 |
| Dividend received | | 352 | 13 |
| Payment for purchase of investments | | (1,039,374) | (73,385) |
| Proceeds from disposal of investments | | 1,069,656 | 91,016 |
| Addition to property and equipment | | (2,308) | (1,358) |
| Addition to intangible assets | | (2,500) | (1,556) |
| Proceeds from sale of property and equipment | | 2,354 | 1,028 |
| Total cash flow generated from / (used in) from investing activities | | 46,640 | 37,310 |
| Financing activities | | 10,010 | 37,310 |
| Proceeds from issuance of shares | | _ | _ |
| Total cash generated from financing activities | | _ | |
| Net increase in cash and cash equivalents | | (15,395) | (28,137) |
| Cash and cash equivalents at beginning of period | | 86,503 | 112,844 |
| Cash and cash equivalents at end of period | 12 | 71,108 | 84,707 |
| Reconciliation to profit and loss account | | | |
| Operating cash flows | | (62,035) | (65,447) |
| Depreciation expense on property and equipment | | (3,048) | (3,062) |
| Amortisation expense on intangible assets | | (248) | (245) |
| Depreciation on right of use asset | | (3,113) | (4,538) |
| Profit on disposal of property and equipment | | 1,009 | 1,009 |
| Dividend and other investment income | | 15,894 | 17,862 |
| Increase in assets other than cash | | 36,070 | 19,614 |
| (Increase) in liabilities | | (28,280) | (5,035) |
| Net fair value gain /(losses) on financial assets at fair value | | (435) | (1,913) |
| Loss after taxation | | (44,186) | (41,755) |
| | _ | | |

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Financial Officer Chief Executive Officer Director Director Chairman

ASKARI LIFE ASSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2021

| | Share Capital | Accumulated losses | Retained earnings arising from business other than participating business attributable to the shareholders (Ledger Account D) | Money Ceded to Waqf Fund | Other Reserves Unrealised gain on available-for- sale financial assets | Total Equity |
|--|---------------|--------------------|---|--------------------------------|---|--------------|
| Note | | | (Rupees in | 1'000) | | |
| Balance as at January 1, 2020 | 1,101,720 | (86,415) | (732,558) | 500 | 800 | 284,047 |
| Total comprehensive loss for the period | - | (41,755) | - | - | - | (41,755) |
| Change in fair value of available for sale investments | - | - | - | - | 598 | 598 |
| Deficit for the period in statutory funds | - | 41,515 | (41,515) | - | - | - |
| Balance as at March 31, 2020 | 1,101,720 | (86,655) | (774,073) | 500 | 1,398 | 242,890 |
| Balance as at January 1, 2021 | 1,501,720 | (82,242) | (971,482) | 500 | 2,373 | 450,869 |
| Total comprehensive loss for the period | - | (44,186) | - | - | - | (44,186) |
| Change in fair value of available for sale investments | - | - | - | - | (284) | (284) |
| Deficit for the period in statutory funds | - | 48,626 | (48,626) | - | - | - |
| Balance as at March 31, 2021 | 1,501,720 | (77,802) | (1,020,108) | 500 | 2,089 | 406,399 |

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Financial Officer

Chief Executive Officer

Director

Director

Chairman

1. LEGAL, STATUS AND NATURE OF BUSINESS

1.1 Askari Life Assurance Company Limited (the Company) was incorporated in Pakistan on August 18, 1992 as a public limited company under the repealed Companies Ordinance, 1984 (replaced by Companies Act 2017). Its shares are quoted on Pakistan Stock Exchange. The Company commenced life insurance operations on February 22, 1993 after registration with Controller of Insurance on February 14, 1993. The address of its registered and principal office are 8th Floor, Army Welfare Trust, AWT Plaza, The Mall, Rawalpindi and 11th Floor, Emerald Tower, Plot No. G-19, Block 5, KDA Improvement Scheme No.5, Clifton, Karachi respectively. The major shareholding in the Company was taken over by Army Welfare Trust on October 27, 2017. The geographical locations other than stated above are as under:

Karachi Regional Development Centre: Showroom 4-5, Zubaida Garden Ground Floor, Near Awami Markaz, K.M.C.H.S Main Shahrah e Faisal, Karachi

Lahore Regional Development Center: Plot # 524, Block-15, Sector B-1, Quaid-e-Azam Town Scheme, College Road, Lahore.

Army Welfare Trust as a Holding Company holds 66.65% (2020: 66.65%) shares of the Company.

1.2 The Company is engaged in life insurance and window family takaful business including ordinary life business and accidental and health business.

In accordance with the requirement of Insurance Ordinance, 2000, the Company has established a Shareholder Fund and separate Statutory Funds in respect of each class of its life insurance business. The Statutory Funds established by the Company, in accordance with the advice of Appointed Actuary are as follow:

- Ordinary Life
- Universal Life
- Accidental and Health

Company's Board of Directors in its meeting held on October 24, 2018 approved the contribution of seed money of Rs. 50 million from share holder's fund for the commencement of operation. The Window Takaful Operation is also approved by SECP and Company has also established Individual Family Takaful and Group Family Takaful Funds.

Further, the company has sufficient assets in excess of the solvency margin required to be maintained under the Insurance Ordinance, 2000 and will be able to discharge its liabilities in the normal course of business.

2 BASIS FOR PRESENTATION AND STATEMENT OF COMPLIANCE

2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Act 2017 and Insurance Accounting Regulations, 2017 provisions of and directives issued under the Companies Act 2017, the Insurance Ordinance, 2000 and Insurance Rules, 2017, and the Takaful Rules, 2012. In case requirements differ, the provisions or directives of the Companies Act 2017, Insurance Ordinance, 2000, Insurance Accounting Regulations 2017 and Insurance Rules, 2017 and Takaful Rules, 2012 shall prevail.

2.2 Accounting Standards, IFRIC Interpretations and Amendments which became effective during the period

There are certain adoptions, amendments and interprtations with respect to the approved accounting standards that are not yet effective and are not expected to have any material impact on the Company's condensed interim financial statements in the period of initial application.

3 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for valuation of certain investments at their market value.

4 FUNCTIONAL AND PRESENTATION CURRENCY

These financial statements are presented in Pakistan Rupees (rounded upto thousand) which is the Company's functional and presentation currency.

5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed financial statements are in the line with the audited annual accounts for the year ended December 31, 2020.

6

7

8

| PROPERTY AND EQUIPM | MENT | | | |
|---|----------------------|--|---|--|
| | | | March 31, 2021 (Un-Audited) | December 31, 2020 (Audited) |
| | | | Rupees i | n '000 |
| Property and equipments | | | 27,414 | 30,467 |
| | | | 27,414 | 30,467 |
| | Manah 2 | 1 2021 | M1- | 21 2020 |
| | March 3 (Un-Au | | | 31, 2020 .udited) |
| | Addition | Deletion | Addition | Deletion |
| | | Rupees | in '000 | |
| Furniture & fixture | - | - | - | - |
| Office equipment | - | - | 14 | 53 |
| Computer and accessories | 62 | 258 | 1,343 | 394 |
| Vehicles | 2,246 | 2,246 | - | 975 |
| Lease improvements | 2,308 | 2,504 | 1,357 | 1,422 |
| | | · | · | |
| RIGHT TO USE OF ASSET | ΓS | | | |
| | | | March 31, | December 31, |
| | | | 2021 | 2020 |
| | | | (Un-Audited)Rupees i | (Audited) |
| | | | 1100000 | |
| Right of use assets | | | 24,248 | 31,568 |
| | | | 24,248 | 31,568 |
| | | | | |
| | March 3 | | | 31, 2020 |
| | (Un-Au | ditad) | (IIn A | |
| | ` | uiteu) | | udited) |
| | Addition / | Deletion | Addition / | Deletion |
| | ` | Deletion | Addition / Adjusment | Deletion |
| Right to use of assets | Addition / | DeletionRupees | Addition / Adjusment in '000 | Deletion |
| Right to use of assets | Addition / | Deletion | Addition / Adjusment | Deletion |
| | Addition / | DeletionRupees 10,588 | Addition / Adjusment in '000 | Deletion |
| Right to use of assets INTENGIBLE ASSETS | Addition / | DeletionRupees 10,588 | Addition / Adjusment in '000 | Deletion |
| | Addition / | DeletionRupees 10,588 | Addition / Adjusment in '000 | Deletion |
| | Addition / | DeletionRupees 10,588 | Addition / Adjusment in '00043 43 March 31, | Deletion |
| | Addition / | DeletionRupees 10,588 | Addition / Adjusment in '000 | Deletion December 31, 2020 (Audited) |
| | Addition / | DeletionRupees 10,588 | Addition / Adjusment in '000 | Deletion December 31, 2020 (Audited) |
| INTENGIBLE ASSETS | Addition / | DeletionRupees 10,588 | Addition / Adjusment in '000 | Deletion December 31, 2020 (Audited) in '000 1,332 |
| INTENGIBLE ASSETS | Addition / Adjusment | DeletionRupees 10,588 10,588 | Addition / Adjusment in '000 | Deletion December 31, 2020 (Audited) in '000 1,332 1,332 |
| INTENGIBLE ASSETS | Addition / Adjusment | DeletionRupees 10,588 10,588 | Addition / Adjusment in '000 | Deletion December 31, 2020 (Audited) in '000 1,332 1,332 31, 2020 |
| INTENGIBLE ASSETS | Addition / Adjusment | DeletionRupees 10,588 10,588 | Addition / Adjusment in '000 | Deletion December 31, 2020 (Audited) in '000 1,332 1,332 31, 2020 audited) |
| INTENGIBLE ASSETS | Addition / Adjusment | DeletionRupees 10,588 10,588 10,588 1, 2021 dited) Deletion | Addition / Adjusment in '000 | Deletion December 31, 2020 (Audited) in '000 1,332 1,332 31, 2020 audited) Deletion |
| INTENGIBLE ASSETS | Addition / Adjusment | DeletionRupees 10,588 10,588 10,588 1, 2021 dited) Deletion | Addition / Adjusment in '000 | Deletion December 31, 2020 (Audited) in '000 1,332 1,332 31, 2020 audited) Deletion |

INVESTMENTS IN EQUITY SECURITIES

| _ | March 31, 2021 (Un-Audited) | | | | December 31, 2020 (Audited) | | | |
|--|-----------------------------|-----------------|------------|------------|-----------------------------|-----------------------------|------------|------------|
| | Cost | Unrealised Gain | Impairment | Fair Value | Cost | Unrealised Gain / (Loss) | Impairment | Fair Value |
| | | | | Rupees in | '000 | | | |
| AVAILABLE FOR SALE | | | | | | | | |
| Related party | | | | | | | | |
| Listed Shares | | | | | | | | |
| East West Insurance Company Limited | 281 | 346 | - | 627 | 281 | 284 | - | 565 |
| Others | | | | | | | | |
| Listed Shares | | | | | | | | |
| Kohat Cement Company Limited | 340 | 199 | - | 539 | 340 | 230 | - | 570 |
| D. G. Khan Cement Company Limited | 512 | - | (150) | 362 | 512 | - | (168) | 344 |
| Habib Bank Limited | 1,351 | - | (538) | 813 | 1,351 | - | (425) | 926 |
| Ghandhara Industries Limited | 1,633 | - | (624) | 1,009 | 1,633 | - | (327) | 1,306 |
| Millat Tractor Limited | 744 | 35 | - | 779 | 744 | - | (55) | 689 |
| Bifo Industries Limited | 350 | - | (139) | 211 | 350 | - | (82) | 268 |
| Descon Oxychem Limited | 101 | 55 | - | 156 | 101 | 109 | - | 210 |
| Packages Limited | 2,221 | (198) | - | 2,023 | 2,221 | 167 | - | 2,388 |
| Al-Shaheer Corporation | 78 | - | (40) | 38 | 78 | - | (39) | 39 |
| Friesland Campina Engro Pakistan Limited | 323 | - | (116) | 207 | 323 | - | (76) | 247 |
| Ferozsons Laboratories Limited | 1,958 | 782 | - | 2,740 | 1,958 | 1,016 | - | 2,974 |
| AGP Limited | 103 | 11 | - | 114 | 103 | 11 | - | 114 |
| _ | 9,995 | 1,230 | (1,607) | 9,618 | 9,995 | 1,817 | (1,172) | 10,640 |

| 9.1 | Movement in accumulated impairment losses on available for sale investments. |
|-----|--|
|-----|--|

| Movement in accumulated impairment losses on available for sale investments. | March 31, 2020 (Un-Audited) | December 31, 2019 (Audited) |
|--|-----------------------------------|-----------------------------------|
| | Rupee | s in '000 |
| Opening balance | (1,172) | (3,320) |
| (Provision) / reversal for the period | (435) | 2,148 |
| Closing balance | (1,607) | (1,172) |

10 INVESTMENTS IN GOVERNMENT SECURITIES

| | March 31, 2021 (Un-Audited) | | | | | D | ecember 31, 2020 | (Audited) |
|-----------------------------------|-----------------------------|------------------------|------------|------------------------|----------------|---------------------|------------------|----------------|
| | Maturity Year | Effective Yield (%) | Face Value | Principal Repayment | Carrying Value | Effective Yield (%) | Face Value | Carrying Value |
| | | | | R | upees in '000 | | | |
| HELD TO MATURITY | | | | | | | | |
| 10 year Pakistan Investment Bonds | 18-Aug-21 | 12.37% | 15,978 | on Maturity | 15,978 | 12.37% | 15,964 | 15,964 |
| 10 year Pakistan Investment Bonds | 19-Jul-22 | 12.63% | 10,420 | on Maturity | 10,420 | 12.63% | 10,407 | 10,407 |
| 10 year Pakistan Investment Bonds | 19-Jul-22 | 12.52% | 8,149 | on Maturity | 8,149 | 12.52% | 8,140 | 8,140 |
| 10 year Pakistan Investment Bonds | 21-Apr-26 | 9.19% | 9,822 | on Maturity | 9,822 | 9.19% | 9,815 | 9,815 |
| 10 year Pakistan Investment Bonds | 21-Apr-26 | 8.07% | 23,132 | on Maturity | 23,132 | 8.07% | 23,157 | 23,157 |
| 10 year Pakistan Investment Bonds | 21-Feb-29 | 11.21% | 39,383 | on Maturity | 39,383 | 11.21% | 39,386 | 39,386 |
| 10 year Pakistan Investment Bonds | 09-Dec-30 | 7.81% | 40,250 | on Maturity | 40,250 | 7.81% | 40,216 | 40,216 |
| 03 Months Treasury Bills | 14-Jan-21 | 7.16% | 36,590 | on Maturity | - | 7.16% | 36,590 | 36,590 |
| 03 Months Treasury Bills | 11-Feb-21 | 7.14% | 55,449 | on Maturity | - | 7.14% | 55,449 | 55,449 |
| 03 Months Treasury Bills | 11-Feb-21 | 7.10% | 40,767 | on Maturity | - | 7.10% | 40,767 | 40,767 |
| 03 Months Treasury Bills | 25-Feb-21 | 7.13% | 70,380 | on Maturity | - | 7.13% | 70,380 | 70,380 |
| 03 Months Treasury Bills | 25-Mar-21 | 7.11% | 320,492 | on Maturity | - | 7.11% | 320,492 | 320,492 |
| 03 Months Treasury Bills | 08-Apr-21 | 7.14% | 12,350 | on Maturity | 12,231 | | | |
| 03 Months Treasury Bills | 17-Jun-21 | 7.43% | 310,790 | on Maturity | 305,932 | - | - | - |
| 06 Months Treasury Bills | 03-Jun-21 | 7.18% | 72,240 | on Maturity | 71,341 | 7.18% | 70,115 | 70,115 |
| 06 Months Treasury Bills | 12-Aug-21 | 7.47% | 100,585 | on Maturity | 97,902 | - | - | - |
| 06 Months Treasury Bills | 26-Aug-21 | 7.49% | 73,825 | on Maturity | 71,649 | - | - | - |
| 12 Months Treasury Bills | 06-May-21 | 7.25% | 5,520 | on Maturity | 5,481 | 7.25% | 5,385 | 5,385 |
| 5 Years GOP Sukuks | 09-Dec-25 | 7.07% | 26,200 | on Maturity | 26,206 | 7.07% | 26,200 | 26,209 |
| | | | | | 737,876 | | | 772,472 |

11 INVESTMENTS IN MUTUAL FUNDS

AVAILABLE FOR SALE

NBP islamic money market fund NBP income opportunity fund Alhamra islamic money market fund ABL islamic cash fund Alfalah islamic rozana amdani fund Faysal halal amdani fund NBP islamic daily dividend fund AL-Ameen Islamic Cash Fund

| Mai | rch 31, 2021 (Un-Aud | lited) | December 31, 2020 (Audited) | | | |
|--------|----------------------|----------------|-----------------------------|-----------------|----------------|--|
| Cost | Unrealised gain | Carrying Value | Cost | Unrealised gain | Carrying Value | |
| | | Rupees in ' | 000 | | | |
| 114 | 5 | 119 | 114 | 3 | 117 | |
| 11,459 | 754 | 12,213 | 11,459 | 547 | 12,006 | |
| 6,122 | - | 6,122 | 5,543 | - | 5,543 | |
| 6,120 | - | 6,120 | 5,541 | - | 5,541 | |
| 6,121 | - | 6,121 | 5,543 | - | 5,543 | |
| 6,040 | 99 | 6,139 | 5,540 | 6 | 5,546 | |
| 6,119 | - | 6,119 | 5,542 | - | 5,542 | |
| 1,508 | 1 | 1,509 | | | | |
| 43,603 | 859 | 44,462 | 39,282 | 556 | 39,838 | |

| 12 | CASH AND BANK | | March 31, 2021 (Un-Audited) Rupees | December 31, 2020 (Audited) in '000 |
|------|---|------|--|--|
| | Cash and Stamps | | 943 | 234 |
| | Cash at bank - current account - saving account | | 18,085 52,080 | 11,788 74,481 |
| | Cash and cash equivalents | | 71,108 | 86,503 |
| | | | | |
| 13 | INSURANCE LIABILITIES | | | |
| | Reported outstanding claims (including claims in payment) | 13.1 | 115,805 | 114,927 |
| | Incurred but not reported claims (IBNR) | 13.2 | 2,213 | 1,967 |
| | Investment component of account value policies / certificates | 13.3 | 292,816 | 284,028 |
| | Liabilities under individual conventional insurance /takaful contrac | 13.4 | 2,843 | 2,926 |
| | Liabilities under group insurance / group family takaful contracts (other than investment linked) | 13.5 | 8,874 | 5,196 |
| | Other insurance / family takaful liabilities | 13.6 | 22,765 | 19,197 |
| | • | | 329,511 | 313,314 |
| | | | 445,316 | 428,241 |
| 13.1 | Reported outstanding claims | | | |
| | Gross of Reinsurance / Re takaful | | | |
| | Payable within one year | | 240,019 | 203,812 |
| | Payable over a period of time exceeding one year | | 10,387 | 11,172 |
| | Pagayanahla from Painayanaa / Pagalaaful | | 250,406 | 214,984 |
| | Recoverable from Reinsurance / Re takaful Receivable within one year | | (124,889) | (90,109) |
| | Receivable over a period of time exceeding one year | | (9,712) | (9,948) |
| | 9 · · · · · · · · · · · · · · · · · · · | | (134,601) | (100,057) |
| | Net reported outstanding claims | | 115,805 | 114,927 |
| | | | March 31, 2021 (Un-Audited) | 2020 (Audited) |
| 13.2 | Incurred but not reported claims | | Rupees | . 111 000 |
| | Gross of reinsurance | | 9,323 | 9,582 |
| | Reinsurance recoveries | | (7,110) | (7,615) |
| | Net of reinsurance | | 2,213 | 1,967 |
| 13.3 | Investment component of universal life and account value policies / certificates | | | |
| | Investment component of account value policies | | 292,816 | 284,028 |
| | • | | | |

| 13.4 | Liabilities under individual conventional insurance / takaful contracts | | |
|------|--|----------|----------|
| | Gross of reinsurance | 2,853 | 2,941 |
| | Reinsurance credit | (10) | (15) |
| | Net of reinsurance | 2,843 | 2,926 |
| 13.5 | Liabilities under Group Insurance / Group Family Takaful Contracts (of than Investment linked) | her | |
| | Gross of reinsurance | 55,611 | 55,296 |
| | Reinsurance credit | (46,737) | (50,100) |
| | Net of reinsurance | 8,874 | 5,196 |
| 13.6 | Other insurance liabilities | | |
| | Gross of reinsurance | 24,554 | 20,492 |
| | Reinsurance recoveries | (1,789) | (1,295) |
| | | 22,765 | 19,197 |

14 CONTINGENCIES AND COMMITMENTS

14.1 Contingencies

14.1.1 There is pending adjudication bearing No 125/2012 before the Session Court, South, Karachi in respect of a employee who was previously working on contract basis at company's Hyderabad branch and committed fraud. As the Company is taken over by AWT (the buyer) it was agreed with the previous management (the seller) that if any stage the Company or any of its director(s) become party and as such any liability is imposed by any Court on the Company or its Director(s) in this regard, the accrued liability would be paid by the sellers to the Company for onward payment to the affectees at earliest. The Company will accordingly ensure timely and fair payment of liability.

That to guarantee the covenants made by the seller above and to fully indemnify the Buyer against any liability/loss the Sellers have furnished in favour of the buyer an irrevocable and unconditional Insurance Guarantee from a AA+ rated insurance company, East West Insurance Company Limited bearing number EWL/HO/PB-009/01/2017 to an amount of PKR 118.467 million. Further to this effect a duly executed and notarized undertaking dated 13-01-2017 has also been furnished by the Sellers to the Federal Insurance Ombudsman.

- 14.1.2 Pakistan Steel Mill had filed instant suit against the Company in respect of the claims of their employees amounting to Rs. 4 million. The claim had been repudiated by the previous management on the grounds of delayed intimation. The Company is contesting the case in and is at the stage of appointment of commissioner. In view of Company's legal consultant, the Company has a prima facie case and unfavourable outcome is not expected.
- 14.1.3 During the year 2019, Sindh Revenue Board (SRB) vide notification No. SRB 3-4/5/2019 dated May 8, 2019 extended the exemption on life insurance till June 30, 2019. With effect from July 1, 2019, life insurance has been made taxable at the rate of 3% on individual life and group life insurance at the rate of 13%. Further, the Punjab Revenue Authority (PRA) also withdrew the exemption on life insurance and made the same subject to Punjab Sales Tax (PST). The Company collectively through the forum of Insurance Association of Pakistan (IAP) had filed a writ / constitutional petition in the Lahore High Court (LHC) and in the High Court of Sindh (HCS) on September 28, 2019 and November 28, 2019 against PRA and SRB respectively.

According to the opinion provided by the legal advisor, the insurance premium does not fall under definition of service rather an insurance policy is a financial arrangement, which is in the nature of contingent contract and not a service upon which sales tax can be levied (and that an insurance company is not rendering a service). The petitions filed in the Punjab and Sindh High Courts also includes the same grounds. It is also the opinion of life insurance companies that a vast majority of premium received from a policy holder, during the life of the policy, is in fact accounted for in the policyholders' investment which cannot be termed as service.

In view of the above the Company has not started invoicing sales tax to it's customers. The amount of sales tax

involved is around Rs. 42.7 million computed on the basis of risk based premium, as per the advice of the legal advisor. Moreover, based on legal view, sales tax cannot be levied as insurance is not a service.

Further, subsequent to filling petition, the matters relating to sales tax on life insurance premium were also discussed in the meeting of all the provincial tax authorities i.e. SRB, PRA, BRA and representatives of life insurance industry, where it was agreed to form a joint committee of the insurance representatives to resolve these matters. Based on the above legal opinion and ongoing discussions, the Company considers it has a reasonable strong case on the merit in the constitutional petition and the writ petition filed in the Honourable High Courts.

- 14.1.4 During the year 2019, SECP has conducted the anti-money laundering audit, as a result of which SECP imposed a panalty of Rs. 400,000, vide order No. ID/Enf/EWLA/2017-297 dated March 24, 2020 for the non compliance made by the company. The company has filed an appeal against the said order before the Appellate bench of SECP. The company and its legal advisor is confident that any unfavourable outcome is not expected.
- 14.1.5 Before acquisition of the East and West Life Assurance Company (the "EWLA") by Army Welfare Trust (AWT), SECP had imposed penalty of Rs.120,000/- and Rs. 200,000/- on the EWLA vide order No: EMD/Enf/EWLA/2016/4299 and order No: ID/Enf/EWLA/2017/8348 respectively. The appeals on the said orders were filed before the Appellate bench of SECP by EWLA which are pending and the outcome is awaited. The appeals shall be contested by Askari Life Assurance Company Limited (the "Company").
- **14.1.6** There is a case filed by the Nobel Hospital against the EWLA in learned court, Lahore for the recovery of health insurance bill amounting to Rs. 1.6 million (approx.). After the acquisition, the Company is in coordination with the relevant parties for the possible resolution of the case.
- 14.1.7 There is outstanding petition filed by the Punjab Employees Social Security Institution (PESSI) against EWLA in Insurance Tribunal, Lahore for the recovery of the group claims of their employees amounting to Rs.11.8 million (approx.). After the acquisition, the Company is in co-ordination with the relevant parties for the possible resolution of the case.
- 14.2 Commitments

| | Operating leases | March 31, 2021 (Un-Audited) | December 31, 2020 (Audited) |
|----|--|--------------------------------|-----------------------------------|
| | | Rupees | in '000 |
| | Not later than one year | 4,673 | 5,394 |
| | Later than one year and not later than five years | 15,616 | 18,623 |
| | | 20,289 | 24,017 |
| 15 | NET INSURANCE PREMIUM / CONTRIBUTION REVENUE | March 31, 2021 (Un-Audited) | March 31, 2020 (Un-Audited) |
| | | Rupees | in '000 |
| | Gross Premiums / Contributions revenue | - | |
| | Regular Premium / Contributions Individual Policies* | | |
| | First year | 45,809 | 24,309 |
| | Second year renewal | 19,235 | 8,271 |
| | Subsequent year renewal | 5,644 | 2,096 |
| | Single premium / Contribution individual policies | 6,918 | 9,245 |
| | Group policies without cash value | 63,118 | 51,890 |
| | Total Gross Premiums / Contribution | 140,724 | 95,811 |

Less: Reinsurance Premium / Contribution Ceded

| | On individual life first year business | 1,639 | 226 |
|----|---|-----------------------------|-------------------|
| | On individual life second year business | - | - |
| | On individual life renewal business | - | 76 |
| | On group policies | 46,663 | 32,146 |
| | Less: Reinsurance commission on risk premium | 3 | (3) |
| | Total Reinsurance Premium / Contribution Ceded | 48,305 | 32,445 |
| | Net Premium / Contribution Revenue | 92,419 | 63,366 |
| | *Individual policies are those underwritten on an individual basis, and include such. | joint life policies | underwritten as |
| | | March 31, 2021 (Un-Audited) | March 31, 2020 |
| | | (en namea) | (Un-Audited) |
| | | Rupees | s in '000 |
| 16 | INVESTMENT INCOME | Rapeco | , 111 000 |
| | Income from equity securities | | |
| | Available for Sale | | |
| | Dividend income | 377 | 13 |
| | Income from debt securities | | |
| | Held to Maturity | | |
| | Return on government securities | 14,505 | 15,179 |
| | | 14,882 | 15,192 |
| | | | |
| 17 | NET FAIR VALUE GAINS/ LOSSES ON FINANCIAL ASSETS AT FAIR VALUE | | |
| | Reversal/(impairment) in value of available for sale investments | (435) | (1,913) |
| 18 | OTHER INCOME | | |
| | Return on bank saving accounts | 1,007 | 2,665 |
| | Gain on sale of property and equipment | 1,009 | 1,009 |
| | Miscellaneous | - | - |
| | | 2,016 | 3,674 |
| 19 | NET INSURANCE BENEFITS | | |
| | Gross Claims | | |
| | Claims under individual policies | | |
| | by death | 508 | 487 |
| | by insured event other than death | 220 | |
| | by maturity | 2,036 | 6,178 |
| | by surrender | 8,215 | 5,211 |
| | Total gross individual policy claims | 10,979 | 11,876 |
| | Claims under group policies | | |
| | by death | 107,840 | 37,552 |
| | by insured event other than death | 2,305 | 3,163 |
| | Total gross group policy claims | 110,145 | 40,715 |
| | Total gross claims | 121,124 | 52,591 |

| | Less: Reinsurance recoveries | | | |
|----|--|------|--------------------------------|-----------------------------------|
| | On Individual life claims | | - | - |
| | On Group life claims | | (92,980) | (29,596) |
| | Total reinsurance recoveries | | (92,980) | (29,596) |
| | Net insurance benefit expense | | 28,144 | 22,995 |
| | | | March 31, 2021 (Un-Audited) | March 31, 2020 (Un-Audited) |
| 20 | ACQUISITION EXPENSES | Note | Rupees | ` , |
| | Remuneration to insurance intermediaries on individual policies: | | 1 | |
| | Commission to agent on first year premiums | | 23,601 | 10,238 |
| | Commission to agent on second year premiums | | 1,724 | 978 |
| | Commission to agent on subsequent renewal premiums | | 135 | - |
| | | | 25,460 | 11,216 |
| | Remuneration to insurance intermediaries on group policies: | | | |
| | Commission | | 5,118 | 5,283 |
| | Other acquisition costs | | | |
| | Employee benefit cost | | 20,558 | 22,426 |
| | Depreciation on right of use asset | | 1,541 | 1,796 |
| | Advertisements and sales promotion | | 5,551 | 1,334 |
| | Vehicle running expenses | | 1,295 | 1,440 |
| | Depreciation on property and equipment | | 1,038 | 509 |
| | Repair and maintenance | | 607 | 151 |
| | Travel and conveyance | | 398 | 1,527 |
| | Finance charges on lease liability against right of use asset | | 176 | 383 |
| | Electricity, gas and water | | 332 | 264 |
| | Ijara rental | | 394 | 845 |
| | Postage, telegrams and telephone | | 613 | 541 |
| | Entertainment | | 381 | 350 |
| | Stamp duty | | 377 | 131 |
| | Rent, rates and taxes | | 214 | 56 |
| | Printing and stationery | | 180 | 362 |
| | Insurance | | 150 | 1,050 |
| | Bank charges | | 8 | 9 |
| | Miscellaneous | | - | 63 |
| | | | 33,813 | 33,237 |
| | | | 64,391 | 49,736 |

| MARKETING AND ADMINISTRATION EXPENSES Employee benefit cost | | | | March 31, 2021 (Un-Audited) | March 31, 2020 (Un-Audited) |
|--|----|---|------|--------------------------------|-----------------------------------|
| Employee benefit cost 26,763 25,19 Advertisements and sales promotion 668 454 Depreciation on right of use asset 1,572 2,742 Vehicle running expenses 1,480 1,631 Travel and conveyance 368 599 Repair and maintenance 3,575 3,091 Depreciation on property and equipment 2,010 2,553 Postage, telegrams and telephone 1,064 1,246 Printing and stationery 1,515 1,098 Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 I jara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supe | | | Note | Rupees in '000 | |
| Advertisements and sales promotion 668 454 Depreciation on right of use asset 1,572 2,742 Vehicle running expenses 1,480 1,631 Travel and conveyance 368 599 Repair and maintenance 3,575 3,091 Depreciation on property and equipment 2,010 2,553 Postage, telegrams and telephone 1,064 1,246 Printing and stationery 1,515 1,098 Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 I jara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 I nsurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 20 246 | 21 | MARKETING AND ADMINISTRATION EXPENSES | | | |
| Depreciation on right of use asset 1,572 2,742 Vehicle running expenses 1,480 1,631 Travel and conveyance 368 599 Repair and maintenance 3,575 3,091 Depreciation on property and equipment 2,010 2,553 Postage, telegrams and telephone 1,064 1,246 Printing and stationery 1,515 1,098 Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 Ijara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellancous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 20 246 Appointed actuary fees 1,017 1 | | Employee benefit cost | | 26,763 | 25,319 |
| Vehicle running expenses 1,480 1,631 Travel and conveyance 368 599 Repair and maintenance 3,575 3,091 Depreciation on property and equipment 2,010 2,553 Postage, telegrams and telephone 1,064 1,246 Printing and stationery 1,515 1,098 Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 I jara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 I nsurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 20 20 246 Appointed actuary fees 1,017 1,017 | | Advertisements and sales promotion | | 668 | 454 |
| Travel and conveyance 368 599 Repair and maintenance 3,575 3,091 Depreciation on property and equipment 2,010 2,553 Postage, telegrams and telephone 1,064 1,246 Printing and stationery 1,515 1,098 Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 I jara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 I nsurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 20 OTHER EXPENSES Legal and professional charges 209 246 Appointed actuary fees 1,017 1,017 | | Depreciation on right of use asset | | 1,572 | 2,742 |
| Repair and maintenance 3,575 3,091 Depreciation on property and equipment 2,010 2,553 Postage, telegrams and telephone 1,064 1,246 Printing and stationery 1,515 1,098 Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 I jara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 22 OTHER EXPENSES Legal and professional charges 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Vehicle running expenses | | 1,480 | 1,631 |
| Depreciation on property and equipment 2,010 2,553 Postage, telegrams and telephone 1,064 1,246 Printing and stationery 1,515 1,098 Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 Ijara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 22 OTHER EXPENSES Legal and professional charges 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Travel and conveyance | | 368 | 599 |
| Postage, telegrams and telephone 1,064 1,246 Printing and stationery 1,515 1,098 Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 Ijara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 22 OTHER EXPENSES Legal and professional charges 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Repair and maintenance | | 3,575 | 3,091 |
| Printing and stationery 1,515 1,098 Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 Ijara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 22 OTHER EXPENSES Legal and professional charges 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Depreciation on property and equipment | | 2,010 | 2,553 |
| Finance charges on lease liability against right of use asset 599 1,306 Entertainment 310 1,171 Ijara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 20 45,573 22 OTHER EXPENSES Legal and professional charges 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Postage, telegrams and telephone | | 1,064 | 1,246 |
| Entertainment 310 1,171 Ijara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 22 OTHER EXPENSES 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Printing and stationery | | 1,515 | 1,098 |
| Ijara rental 901 843 Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 22 OTHER EXPENSES Legal and professional charges 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Finance charges on lease liability against right of use asset | | 599 | 1,306 |
| Rent, rates and taxes 66 - Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 22 OTHER EXPENSES Legal and professional charges 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Entertainment | | 310 | 1,171 |
| Electricity, gas and water 212 467 Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 22 OTHER EXPENSES 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Ijara rental | | 901 | 843 |
| Insurance 230 1,879 Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 22 OTHER EXPENSES 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Rent, rates and taxes | | 66 | - |
| Fees, subscription and periodicals 62 38 Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 22 OTHER EXPENSES 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Electricity, gas and water | | 212 | 467 |
| Miscellaneous 85 752 Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 22 OTHER EXPENSES 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Insurance | | 230 | 1,879 |
| Amortisation of intangible assets 248 245 Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 22 OTHER EXPENSES 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Fees, subscription and periodicals | | 62 | 38 |
| Bank charges 68 39 Annual supervision fee SECP 484 100 42,280 45,573 22 OTHER EXPENSES 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Miscellaneous | | 85 | 752 |
| Annual supervision fee SECP 484 100 42,280 45,573 45,573 42,280 42,280 45,573 42,280 42,280 45,573 42,280 42,2 | | Amortisation of intangible assets | | 248 | 245 |
| Z2 OTHER EXPENSES Legal and professional charges 209 246 Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | | Bank charges | | 68 | 39 |
| 22 OTHER EXPENSESLegal and professional charges209246Appointed actuary fees1,0171,017Auditors' remuneration194-Shariah Advisor Fee525375 | | Annual supervision fee SECP | | 484 | 100 |
| Legal and professional charges209246Appointed actuary fees1,0171,017Auditors' remuneration194-Shariah Advisor Fee525375 | | | | 42,280 | 45,573 |
| Appointed actuary fees 1,017 1,017 Auditors' remuneration 194 - Shariah Advisor Fee 525 375 | 22 | OTHER EXPENSES | | | |
| Appointed actuary fees1,0171,017Auditors' remuneration194-Shariah Advisor Fee525375 | | Legal and professional charges | | 209 | 246 |
| Shariah Advisor Fee 525 375 | | | | 1,017 | 1,017 |
| | | Auditors' remuneration | | 194 | - |
| 1,945 1,638 | | Shariah Advisor Fee | | 525 | 375 |
| | | | | 1,945 | 1,638 |

23 SEGMENTAL INFORMATION

| 23.1 | Revenue Account by Statutory Fund | Statutory funds | | | | | |
|------|---|------------------|-------------------|----------------------------|---------------------------------|----------------------------|----------|
| | For the three months period ended March 31, 2021 | Ordinary Life | Universal Life | Accident & health business | Individual Family Takaful | Group Family Takaful | Total |
| | | | | Rs in | ı '000' | | |
| | Income | | | | | | |
| | Premium / Contributions less reinsurances | 14,762 | 56,869 | - | 19,079 | 1,709 | 92,419 |
| | Net investment income | 1,514 | 6,508 | 145 | 263 | 71 | 8,501 |
| | Total net income | 16,276 | 63,377 | 145 | 19,342 | 1,780 | 100,920 |
| | Insurance benefits and expenditure | | | | | | |
| | Insurance benefits including bonuses, net of reinsurance recoveries | 17,681 | 10,213 | - | - | 250 | 28,144 |
| | Management expenses less recoveries | 23,720 | 56,157 | - | 22,428 | 2,900 | 105,205 |
| | Total insurance benefits and expenditure | 41,401 | 66,370 | - | 22,428 | 3,150 | 133,349 |
| | (Deficit)/ surplus of income over claims and expenditure | (25,125) | (2,993) | 145 | (3,086) | (1,370) | (32,429) |
| | Add: Policyholders' liabilities at beginning of the period | 9,310 | 287,432 | - | 15,842 | 730 | 313,314 |
| | Less: Policyholders' liabilities at end of the period | 13,169 | 292,937 | - | 22,693 | 712 | 329,511 |
| | (Deficit)/surplus | (28,984) | (8,498) | 145 | (9,937) | (1,352) | (48,626) |
| | Movement in policyholders' liabilities | 3,859 | 5,505 | - | 6,851 | (18) | 16,197 |
| | Transfers from shareholders' fund | | | | | | |
| | - Capital contributions from shareholders' fund | 28,000 | 5,000 | - | 17,000 | 1,000 | 51,000 |
| | Balance of statutory fund at beginning of the period | 19,331 | 291,662 | 6,227 | 16,363 | 1,508 | 335,091 |
| | Balance of statutory fund at end of the period | 22,206 | 293,669 | 6,372 | 30,277 | 1,138 | 353,662 |

| | Statutory funds | | | | | |
|--|------------------|-------------------|----------------------------------|--|----------------------------|----------|
| For the three months period ended March 31, 2020 | Ordinary Life | Universal Life | Accident & health business | Individual Family Takaful Contracts | Group Family Takaful | Total |
| | | | Rs in '(| 000' | | |
| Income | | | | | | |
| Premium / Contribution reinsurances | 18,545 | 43,619 | - | - | 1,202 | 63,366 |
| Net investment income | 2,455 | 9,015 | 179 | - | 37 | 11,686 |
| Total net income | 21,000 | 52,634 | 179 | - | 1,239 | 75,052 |
| Claims and expenditure | | | | | | |
| Claims, including bonuses, net of reinsurance recoveries | 11,156 | 11,839 | - | - | = | 22,995 |
| Management expenses less recoveries | 29,651 | 60,412 | - | - | 1,432 | 91,495 |
| Total claims and expenditure | 40,807 | 72,251 | - | - | 1,432 | 114,490 |
| (Deficit)/surplus of income over claims and expenditure | (19,807) | (19,617) | 179 | - | (193) | (39,438) |
| Add: Policyholders' liabilities at beginning of the period | 12,994 | 239,584 | - | - | 346 | 252,924 |
| Less: Policyholders' liabilities at end of the period | 12,897 | 241,768 | - | - | 336 | 255,001 |
| (Deficit) / Surplus | (19,710) | (21,801) | 179 | - | (183) | (41,515) |
| Movement in policyholders' liabilities | (97) | 2,184 | - | - | (10) | 2,077 |
| Transfers from shareholders' fund | | | | | | |
| - Capital contributions from shareholders' fund | 19,000 | 21,500 | - | - | - | 40,500 |
| Balance of statutory fund at beginning of the period | 17,374 | 240,340 | 5,593 | - | 818 | 264,125 |
| Balance of statutory fund at end of the period | 16,567 | 242,223 | 5,772 | = | 625 | 265,187 |

Segment Statement of financial position December 31, March 31, 2021 2020 Shareholders' Statutory funds (Un-audited) (Audited) fund Accident & Individual Group Universal Ordinary Total Total health Family Family Life Life business Takaful Takaful 27,414 27,414 30,467 Property and equipment Right of use assets 24,248 31,568 24,248 1,084 1,084 1,332 Intangible assets 349,283 16,071 791,956 822,950 Investments 69,066 346,721 6,961 3,854 Loans secured against life insurance policies 1,487 5,125 6,612 6,612 Insurance receivables 42,296 376 26 42,698 38,412 Other loans and receivables 10,448 1,141 300 1,195 156 27 13,267 12,279 Taxation - payments less provision 17,925 17,925 17,082 Prepayments 3,139 3,139 2,967 Cash & Bank 10,688 1,891 30,419 1,513 20,723 5,874 71,108 86,503 Interfund balances 444,229 115,881 382,565 10,045 36,950 9,781 999,451 1,050,172 Total assets Insurance liabilities net of reinsurance recoveries 66,074 351,818 3,599 22,693 445,316 428,241 1,132 Retirement benefit obligations 20,437 18,151 20,437 Premium received in advance 936 9,437 1,819 50 12,242 9,677 Insurance / reinsurance payables 733 6,752 52,718 63,478 35,687 9,471 75 Lease liability against right of use assets 43,291 23,927 23,927 Other creditors and accruals 17,613 4,144 11,114 4,120 1,421 38,412 36,465 Total Liabilities 599,303 61,977 106,841 381,840 3,674 9,355 593,052

25 WINDOW TAKAFUL OPERATIONS

The statement of financial position of Window Takaful Operations as at March 31, 2020 and its financial performance for the period ended March 31, 2020 is as follows

25.1 Statement of Financial Position As at March 31, 2021

| | | Statutory funds | | Aggregate | Aggregate |
|---|------------|-----------------|---------------|--------------|--------------|
| | Operator's | Individual | Group | March 31, | December 31, |
| | Sub Fund | Family | Family | 2021 | 2020 |
| | Sub Tuna | Takaful | Takaful | (Un-audited) | (Audited) |
| | - | | Rupees in '00 | 0 | |
| Share capital and reserves | | | | | |
| Funds received from Shareholders' Fund | - | - | - | - | - |
| Capital returned to Shareholders' Fund | - | - | - | - | - |
| Accumulated Surplus / (Deficit) | 8,198 | - | - | 8,198 | 2,712 |
| Qard-e-Hasna contributed by the Window Takaful Operator | - | - | - | - | - |
| Net shareholders' equity | 8,198 | - | - | 8,198 | 2,712 |
| Balance of statutory fund (including Technical reserves | | | | | |
| Rs. 23.405 million (December 31, 2020: Rs.16.572 million) | - | 22,963 | 255 | 23,218 | 15,160 |
| Deferred liabilities | | | | | |
| Staff retirement benefits | - | - | - | - | - |
| Creditors and accruals | | | | | |
| Outstanding claims | - | - | 420 | 420 | 690 |
| Contributions received in advance | - | 1,819 | 50 | 1,869 | 204 |
| Amount due to takaful / re-takaful operators | - | 733 | 6,752 | 7,485 | 6,975 |
| Amounts due to agents | 5,175 | - | - | 5,175 | 2,628 |
| Accrued expenses | - | - | - | - | - |
| Other creditors and accruals | 366 | - | | 366 | 247 |
| | 5,541 | 2,552 | 7,222 | 15,315 | 10,744 |
| Total liabilities | 5,541 | 25,515 | 7,477 | 38,533 | 25,904 |
| Commitments | - | - | - | - | - |
| Total equity and liabilities | 13,739 | 25,515 | 7,477 | 46,731 | 28,616 |

| | | Statutor | v funds | Aggregate | Aggregate |
|--|------------------------|------------|-----------|--------------|--------------|
| | On anaton!a | Individual | Group | March 31, | December 31, |
| | Operator's Sub Fund | Family | Family | 2021 | 2020 |
| | Sub Fund | Takaful | Takaful | (Un-audited) | (Audited) |
| | | Rupee | s in '000 | | |
| Cash and bank deposits | | | | | |
| Cash and others | - | - | - | - | - |
| Current and other accounts | 7,344 | 14,836 | 4,417 | 26,597 | 17,598 |
| Deposits maturing within 12 months | | | | | - |
| | 7,344 | 14,836 | 4,417 | 26,597 | 17,598 |
| Unsecured loans to employees | - | - | - | - | - |
| Investments | | | | | |
| Government securities | - | 6,263 | 1,914 | 8,177 | 3,220 |
| Listed securities | - | - | - | - | - |
| Open end mutual funds | - | 9,808 | 1,940 | 11,748 | 7,704 |
| Provision for diminution in value | | | | | |
| | - | 16,071 | 3,854 | 19,925 | 10,924 |
| Current assets - others | | | | | |
| Contributions due but unpaid | - | - | 26 | 26 | 26 |
| Amount due from takaful / re-takaful operators | - | - | - | - | - |
| Sundry receivables | - | - | - | - | - |
| Investment income accrued | - | 156 | 27 | 183 | 68 |
| Advances and deposits | - | - | - | - | - |
| Prepayments | - | - | - | - | - |
| Taxation - payments less provision | - | - | - | - | - |
| Inter fund balance | 6,395 | (5,548) | (847) | - 200 | |
| Fixed assets | 6,395 | (5,392) | (794) | 209 | 94 |
| Tangible assets | | | | | |
| Furniture & fixture, office equipments | - | - | - | - | - |
| Motor vehicles | - | - | - | - | - |
| Right of use | - | - | - | - | - |
| Computer equipments | - | - | - | - | - |
| Intangible assets | | | | | |
| Softwares | | | | | |
| | - | - | - | - | - |
| Total assets | 13,739 | 25,515 | 7,477 | 46,731 | 28,616 |
| | | | | | |

25.2 Revenue Account

For the three months period ended March 31, 2021

| | | Statutory Funds | | Aggregate | |
|--------|--|-------------------------------------|-------------------------|-----------------------------------|-----------------------------------|
| | | Universal Life Family Takaful | Group Family Takaful | March 31, 2021 (Un-Audited) | March 31, 2020 (Un-Audited) |
| | | | Rupees | s in '000 | |
| | | | • | | |
| 25.2.1 | Participants' Investment Fund (PIF) | | | | |
| | Income | | | | |
| | Allocated contribution | 8,077 | - | 8,077 | - |
| | Investment income | 217 | - | 217 | - |
| | Total net income | 8,294 | - | 8,294 | - |
| | Less: Claims and Expenditure | | | | |
| | Claims | - | - | - | - |
| | Takaful operator fee | 265 | - | 265 | - |
| | | 265 | - | 265 | - |
| | Excess of Income over Claims and expenditure | 8,029 | - | 8,029 | - |
| | Add: Technical reserves at the beginning of the period | 15,105 | - | 15,105 | - |
| | Less: Technical reserves at the end of the period | 22,357 | - | 22,357 | - |
| | Income retained in PIF | 777 | - | 777 | - |
| | Movement in technical reserves | (8,029) | - | (8,029) | - |
| | Surplus before distribution | | | | |
| | Movement in technical reserves | 8,029 | - | 8,029 | - |
| | Transfers from | | | | |
| | Qard-e-Hasna contributed by Window Takaful Operator | - | - | - | - |
| | Money ceded to Waqf | - | - | - | - |
| | Balance of PIF at the beginning of the period | 15,107 | - | 15,107 | - |
| | | | | | |

25.3 Revenue Account

For the three months period ended March 31, 2021

| Statutor | y Funds | Aggregate | Aggregate |
|---------------------------------|-------------------------|-----------------------------------|-----------------------------------|
| Individual Family Takaful | Group Family Takaful | March 31, 2021 (Un-Audited) | March 31, 2020 (Un-Audited) |
| | _ | | |

-----Rupees in '000-----

25.3.1 Participants' Takaful Fund (PTF)

| Income Contribution net of retakaful | 11 002 | 1,709 | 12,711 | 1 202 |
|--|--------|-------|--------|-------------|
| Net investment income | 11,002 | 66 | 68 | 1,202 34 |
| Other income | | - | - | - |
| Office income | 11,004 | 1,775 | 12,779 | 1,236 |
| Less: Claims and Expenditure | | | | |
| Claims | - | 250 | 250 | - |
| Takaful operator fee | 11,031 | 1,469 | 12,500 | 1,300 |
| • | 11,031 | 1,719 | 12,750 | 1,300 |
| Excess / (Deficit) of Income over Claims and expenditure | (27) | 56 | 29 | (64) |
| Add: Technical reserves at the beginning of the period | 737 | 730 | 1,467 | 346 |
| Less: Technical reserves at the end of the period | 336 | 712 | 1,048 | 336 |
| Deficit retained in PTF | 374 | 74 | 448 | (54) |
| Movement in technical reserves | 27 | (56) | (29) | 64 |
| Surplus before distribution | | | | |
| Movement in technical reserves | (27) | 56 | 29 | (64) |
| Transfers from | | | | |
| Qard-e-Hasna contributed by Window Takaful Operator | - | - | - | - |
| Money ceded to Waqf | - | - | - | - |
| Balance of PTF at the beginning of the period | (146) | 199 | 53 | 806 |
| Balance of PTF at the end of the period | (173) | 255 | 82 | 742 |

| 25.4 | Operators' Sub Fund (OSF) | Statutory Funds | | Aggregate | Aggregate |
|------|---|-----------------|---------|--------------|--------------|
| | | Individual | Group | March 31, | March 31, |
| | | Family | Family | 2021 | 2020 |
| | | Takaful | Takaful | (Un-Audited) | (Un-Audited) |
| | | | Rupee | s in '000' | |
| | Income | | | | |
| | Allocation fee | - | - | - | - |
| | Investment income | 44 | 4 | 48 | 3 |
| | Takaful operator fee | 11,296 | 1,469 | 12,765 | 1,300 |
| | Certificate admin fee | - | - | - | - |
| | Wakalat-ul-Istismar | - | - | - | - |
| | | 11,340 | 1,473 | 12,813 | 1,303 |
| | Less: Expenses | | | | |
| | Acquisition cost | 15,918 | 1,535 | 17,453 | 1,287 |
| | Administration expenses | 6,510 | 1,364 | 7,874 | 143 |
| | Total management cost | 22,428 | 2,899 | 25,327 | 1,430 |
| | Excess of (expenditure)/over income | | | | |
| | Add: Technical reserves at the beginning of the period | - | - | - | - |
| | Less: Technical reserves at the end of the period | - | - | - | - |
| | | - | - | - | - |
| | Surplus / (Deficit) | (11,088) | (1,426) | (12,514) | (127) |
| | Movement in technical reserves | _ | _ | _ | _ |
| | Capital Contribution during the period | 17,000 | 1,000 | 18,000 | _ |
| | Qard-e-Hasna contributed to the Participants Takaful Fund | - | - | - | _ |
| | Balance of OSF at the beginning of the period | 1,402 | 1,310 | 2,712 | 12 |
| | Balance of OSF at the end of the period | 7,314 | 884 | 8,198 | (115) |

25.5 Statement of Contribution

For the three months period ended March 31, 2021

| | Statutory Funds | | Aggregate | |
|--|------------------------------|-------------------------|-----------------------------------|-----------------------------------|
| | Individual Family Takaful | Group Family Takaful | March 31, 2021 (Un-Audited) | March 31, 2020 (Un-Audited) |
| | | 'Rupees in | n '000 | |
| Gross Contributions | | | | |
| Regular contributions individual family takaful* | | | | |
| - First year | 14,382 | - | 14,382 | - |
| - Second year | - | - | - | - |
| - Subsequent year renewal | - | - | - | - |
| Single Contribution individual family takaful | 4,945 | - | 4,945 | - |
| Group family takaful contribution without cash value | - | 4,050 | 4,050 | 3,165 |
| Total Gross Contributions | 19,327 | 4,050 | 23,377 | 3,165 |
| Participants' Investment Fund | | | | |
| Allocated regular contribution | 3,379 | - | 3,379 | |
| Allocated single contribution | 4,698 | - | 4,698 | |
| | 8,077 | - | 8,077 | |
| Less: Retakaful Contribution Ceded | | | | |
| On individual first year business | 248 | - | 248 | - |
| On individual second year business | - | - | - | - |
| On individual renewal business | - | - | - | - |
| On group family takaful | - | 2,341 | 2,341 | 1,963 |
| Net Contributions | 11,002 | 1,709 | 12,711 | 1,202 |

^{*}Individual family takaful those underwritten on an individual basis, and includes Joint Life Family takaful underwritten as such.

25.6 Statement of Claims

For the three months period ended March 31, 2021

| For the three months period ended March 31, 2021 | | | | |
|--|--------------|---------|--------------|--------------|
| | Statutory | y Funds | Aggregate | Aggregate |
| | Individual | Group | March 31, | March 31, |
| | Family | Family | 2021 | 2020 |
| | Takaful | Takaful | (Un-Audited) | (Un-Audited) |
| | | Rupees | s in '000 | |
| Gross claims | | • | | |
| Claims under individual family takaful | | | | |
| - by death | - | - | - | _ |
| - by covered event other then death | _ | _ | _ | _ |
| - by maturity | _ | _ | _ | _ |
| - by surrender | | _ | | _ |
| Total gross individual family takaful claims | | _ | | _ |
| Total gross mulvidual farmly takarul claims | - | - | - | - |
| Claims under group family takaful | | | | |
| - by death | - | 1,000 | 1,000 | - |
| - by covered event other then death | - | (70) | (70) | - |
| Total group family takaful claims | - | 930 | 930 | _ |
| Total Gross Claims | - | 930 | 930 | - |
| | | | | |
| Participants' Investment Fund (PIF) | | | | |
| Claims under individual family takaful | | | | |
| - by death | = | - | - | - |
| - by covered event other then death | - | - | - | - |
| - by maturity | _ | _ | _ | - |
| - by surrender | _ | _ | _ | _ |
| Total gross individual family takaful claims | - | - | - | - |
| Participants' Takaful Fund (PTF) | | | | |
| Claims under individual family takaful | | | | |
| - by death | _ | _ | _ | _ |
| - by covered event other then death | _ | | _ | _ |
| - by maturity | - | _ | | _ |
| · · · · · · · · · · · · · · · · · · · | - | - | - | - |
| - by surrender | | _ | | |
| Total gross individual family takaful claims | - | - | - | - |
| Less: Retakaful recoveries | | | | |
| On individual family takaful first year claims | | | | |
| · | - | - | - | - |
| On individual family takaful second year claims | - | - | - | - |
| On individual family takaful renewal claims | - | - | - | - |
| On group takaful claims | - | 680 | 680 | - |
| Net Claims | - | 250 | 250 | |
| | | | | |

25.7 Statement of Expenses

Gross management expenses

For the three months period ended March 31, 2021

| For the three months period ended March 31, 2021 | | | | |
|--|----------------|--------------|--------------|--------------|
| | Statuto | ry funds | Aggregate | Aggregate |
| | | | March 31, | March 31, |
| Operators' Sub Fund | Individual | Group Family | 2021 | 2020 |
| ~ P | Family Takaful | Takaful | (Un-Audited) | (Un-Audited) |
| | | Rupe | es in '000 | |
| The state of the s | | | | |
| Remuneration to takaful intermediaries on | | | | |
| individual family takaful: | 0.402 | 1 | 0.402 | ı |
| - Commission on first year contributions | 8,402 | - | 8,402 | - |
| - Commission on second year contributions | - | - | - | - |
| - Commission on subsequent renewal contributions | - | - | - | - |
| - Other benefits to takaful intermediaries | 9 402 | - | - 0.402 | - |
| Remuneration to takaful intermediaries on group family takaful: | 8,402 | - | 8,402 | - |
| - Commission | _ | 1,308 | 1,308 | 1,285 |
| Other acquisition costs: | | , | , | , |
| Employee benefit cost | 4,580 | 140 | 4,720 | 1 |
| Depreciation on right of use asset | 4,560 | - | 4,720 | _ |
| Advertisements and sales promotion | 1,383 | _ | 1,383 | _ |
| Vehicle running expenses | 283 | | | - |
| | | 10 74 | 293 | - |
| Depreciation on property and equipment | 354 | /4 | 428 | - |
| Repair and maintenance | 151 | - | 151 | - |
| Travel and conveyance | 98 | - | 98 | - |
| Finance charges on lease liability against right of use a | | - | 44 | - |
| Electricity, gas and water | 83 | - | 83 | - |
| Ijara rental | 98 | | 98 | - |
| Postage, telegrams and telephone | 143 | 2 | 145 | - |
| Entertainment | 95 | - | 95 | - |
| Stamp duty | 67 | 1 | 68 | 2 |
| Rent, rates and taxes | 53 | - | 53 | - |
| Printing and stationery | 45 | - | 45 | - |
| Insurance | 37 | - | 37 | - |
| Fees, subscription and periodicals | - | - | - | - |
| Legal and professional charges | - | - | - | - |
| Bank charges | 2 | - | 2 | - |
| Miscellaneous | - | - | - | - |
| | 7,516 | 227 | 7,743 | 2 |
| Total acquisition cost | 15,918 | 1,535 | 17,453 | 1,287 |
| Administration expenses | | | | |
| Employee benefit cost | 3,759 | 788 | 4,547 | 91 |
| Advertisements and sales promotion | 83 | 17 | 100 | _ |
| Depreciation on right of use asset | _ | _ | _ | _ |
| Vehicle running expenses | 212 | 44 | 256 | 8 |
| Travel and conveyance | 46 | 10 | 56 | _ |
| Repair and maintenance | 442 | 93 | 535 | _ |
| Depreciation on property and equipment | 443 | 93 | 536 | _ |
| Postage, telegrams and telephone | 139 | 29 | 168 | 1 |
| Printing and stationery | 227 | 47 | 274 | |
| Finance charges on lease liability against right of use a | | 16 | 90 | _ |
| Entertainment | 38 | 8 | 46 | - |
| Ijara rental | 111 | 23 | 134 | - |
| , | | | | - |
| Rent, rates and taxes | 43 | 9 | 52 | - |
| Electricity, gas and water | 26 | 6 | 32 | - |
| Insurance | 28 | 6 | 34 | - |
| Fees, subscription and periodicals | 8 | 2 | 10 | |
| Miscellaneous | 15 | 3 | 18 | 13 |
| Money ceded to Waqf Fund | - | - | - | - |
| Amortisation of intangible assets | 31 | 6 | 37 | - |
| Bank charges | 14 | 3 | 17 | - |
| Annual supervision fee SECP | 60 | 13 | 73 | - |
| Legal and professional charges | 26 | 5 | 31 | - |
| Appointed actuary fees | 140 | 29 | 169 | - |
| Auditors' remuneration | 111 | 23 | 134 | - |
| Shariah Advisor Fee | 434 | 91 | 525 | 30 |
| Director meeting fee | - | - | - | |
| | 6,510 | 1,364 | 7,874 | 143 |
| Cross management expenses | 22.428 | 2 800 | 25 227 | 1 /20 |

22,428

2,899

25,327

1,430

25.8 Statement of Investment Income For the three months period ended March 31, 2021

| Statuto | ry fund | Aggregate | Aggregate |
|------------|---------|--------------|--------------|
| Individual | Group | March 31, | March 31, |
| Family | Family | 2021 | 2020 |
| Takaful | Takaful | (Un-Audited) | (Un-Audited) |
| | | . 1000 | |

-----Rupees in '000-----

| Participants' | Investment Fund | (PIF) |
|---------------|------------------------|-------|
|---------------|------------------------|-------|

| On government securities |
|---|
| On other fixed income securities and deposits |
| Dividend income |
| Amortization of discount relative to par |
| (Loss)/ gain on sale of investments |
| Unrealised (loss) / gain on investments |
| Net investment income of PIF |

| 109 | - | 109 | - |
|-----|---|-----|---|
| 12 | - | 12 | - |
| 96 | - | 96 | - |
| - | - | - | - |
| - | - | - | - |
| - | - | - | - |
| 217 | _ | 217 | _ |

Participants' Takaful Fund (PTF)

| On government securities |
|---|
| On other fixed income securities and deposits |
| Dividend income |
| Amortization of discount/(premium) |
| (Loss)/ gain on sale of investments |
| Unrealised (loss) / gain on investments |
| Net investment income of PTF |

| - | 15 | 15 | - |
|---|----|----|----|
| 2 | 25 | 27 | 34 |
| - | 26 | 26 | - |
| - | - | - | - |
| - | - | - | - |
| - | • | - | • |
| 2 | 66 | 68 | 34 |

Operators' Sub Fund (OSF)

| - | - | - | - |
|----|---|----|---|
| 44 | 4 | 48 | 3 |
| - | - | - | - |
| - | - | - | - |
| - | - | - | - |
| - | - | - | - |
| 44 | 4 | 48 | 3 |
| | | | |

| Net investment income | (a+b+c) | 263 | 70 | 333 | 37 |
|-----------------------|---------|-----|----|-----|----|

b

c

26 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities,
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable, and
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

Following are the assets which are either measured at fair value or where fair value is only disclosed and is different from their carrying value:

| March 31, 2021 | Level 1 | Level 2 | Level 3 | Total |
|-----------------------|---------|---------|---------|---------|
| Government securities | - | 737,876 | - | 737,876 |
| Listed securities | 9,618 | - | - | 9,618 |
| Open end mutual funds | 44,462 | - | - | 44,462 |
| | 54,080 | 737,876 | - | 791,956 |
| December 31, 2020 | | | | |
| Government securities | - | 772,472 | - | 772,472 |
| Listed securities | 10,640 | - | - | 10,640 |
| Open end mutual funds | 39,838 | - | - | 39,838 |
| | 50,478 | 772,472 | - | 822,950 |

27 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise of holding Company, associated companies, staff retirement fund, Directors and key management personnel. The transactions with related parties are in normal course of business. Transactions with related parties and remuneration and benefits to key management personnel under the terms of their employment are as follows:

| | | March 31, 2021 (Un-Audited) | March 31, 2020 (Un-Audited) |
|-------------------------------|-------------------------------------|--------------------------------|-----------------------------------|
| | | (Rupees in '000) | |
| Relationship | Transactions | | |
| Holding company | Premium revenue | 602 | 49 |
| Associated undertaking | Premium revenue | 6,247 | 11,777 |
| Associated undertaking | Insurance benefits | 4,717 | 6,453 |
| Associated undertaking | Expenses and acquisition cost | 734 | 4,113 |
| Key Management Personnel | Remuneration | 12,407 | 12,812 |
| | | | |
| Related Party | Balances | March 31, 2021 (Un-Audited) | December 31, 2020 (Audited) |
| Holding Company | | | |
| Army Welfare Trust | Due from insurance contract holders | 846 | 236 |
| Associated undertakings | | | |
| Askari Guards Limited | Due from insurance contract holders | 2,470 | 1,626 |
| Mobil Askari Pakistan Limited | Due from insurance contract holders | 9 | 10 |
| Askari Fuels | Due from insurance contract holders | 316 | 11 |
| Askari Woolen Mills | Due from insurance contract holders | 110 | - |
| Askari Development Holding | | | |
| Pvt Limited | Due from insurance contract holders | 185 | |
| AWT Investment | Due from insurance contract holders | 758 | 21 |
| Askari Chartered Aviation | | | |
| Services (ACS) | Due from insurance contract holders | 33 | 2 |
| Fauji Security Services | Due from insurance contract holders | 2,852 | |
| MEDASK | Due from insurance contract holders | 310 | 2 |
| Real Estate (Head Office) | Due from insurance contract holders | 390 | - |
| AWT Housing Scheme Karachi | Due from insurance contract holders | 2 | 2 |
| AWT Units | Due from insurance contract holders | | 6,470 |
| Askari Shoes | Due from insurance contract holders | 237 | 14 |
| | | | |

| Askari Airport Services | Due from insurance contract holders | 17 | - |
|---|-------------------------------------|----------|--------|
| Askari Farms & Seeds | Due from insurance contract holders | 59 | - |
| Askari Flying Academy | Due from insurance contract holders | 88 | - |
| Askari Lagoon - FSD | Due from insurance contract holders | 16 | - |
| Askari Services Travel | Due from insurance contract holders | 23 | - |
| Askari Travel & Tour | Due from insurance contract holders | 48 | - |
| Askari Welfare Sugar Mills | Due from insurance contract holders | 741 | - |
| AWT Plaza Staff | Due from insurance contract holders | 69 | - |
| Blue Lagoon | Due from insurance contract holders | 120 | - |
| Askari General Insurance Company Limited | Due to insurance contract holders | - | 19 |
| AWT Housing Scheme - Lahore | Due to insurance contract holders | 1 | 1 |
| Army Welfare Sugar Mills | Due to insurance contract holders | - | 19 |
| Blue Lagoon | Due to insurance contract holders | - | 2 |
| Askari Farms & Seeds Products | Due to insurance contract holders | <u> </u> | 24 |
| Askari Flying Academy | Due to insurance contract holders | - | 2 |
| Askari Guards Limited | Outstanding claims | 5,441 | 3,604 |
| Fauji Security Services | Outstanding claims | 1,500 | 900 |
| Army Welfare Sugar Mills | Outstanding claims | 500 | 500 |
| AWT Investment | Outstanding claims | - | 8,000 |
| Askari Shoes | Outstanding claims | 150 | - |
| Askari Travel & Tours | Accrued expenses | - | 180 |
| Askari General Insurance Company Limited | Accrued expenses | 2,418 | 2,418 |
| Gratuity payable to staff | Staff retirement benefits | 20,437 | 18,151 |
| East West Insurance Company Limited | Equity investments | 627 | 565 |
| | · | | |

28 GENERAL

Figures have been rounded off to the nearest thousand.

29 CORRESPONDING FIGURE

Corresponding figures have been re-arranged and re-classified, wherever necessary. However, there were no significant reclassifications to report.

30 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Company on 22 April 2021.

Chief Financial Officer Chief Executive Officer Director Director Chairman

Branch Network

Head office

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