

# **REPORT FOR THE PERIOD ENDED JUNE 30, 2021**

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# **VISION**

To be a trusted, globally acknowledged, top rated Financial Solutions Providing Company.

# **MISSION**

To uplift the financial well-being of Policy Holders, Customers, Advisors, Employees; and Shareholder profitability by continuously reinforcing deep commitment to our Core Values.

# **CORE VALUES**

### 1. FINANCIAL ACUMEN

We believe in empowering our customers through need based packaged financial solutions to cater specific needs with an extensive distribution network.

### 2. CUSTOMER CARE

We believe in creating value for society by optimizing customer experience through superior financial advisory that makes positive difference in our customer's life.

## 3. ETHICAL CONDUCT

We believe in exhibiting and ensuring honesty and integrity at all times by encouraging open communication, transparency and humility.

# 4. <u>SUSTAINABILITY</u>

We believe in generating revenue from multiple channels to build a strong asset base for long term sustainable income and growth for the Trust.

# **COMPANY INFORMATION**

#### **Board of Directors**

Lt. Gen. Naveed Mukhtar (Retd.)-Chairman Maj. Gen. Muhammad Muazzam Ali Goraya (Retd) Air Vice Marshal Muhammad Athar Shams (Retd) Malik Riffat Mahmood Javed Yunus Ayesha Rafique Tariq Hameed Jehanzeb Zafar- CEO

## **Board Committees**

#### **Audit Committee:**

Tariq Hameed	Chairman
Maj. Gen. Muhammad Muazzam Ali Goraya (Retd)	Member
Malik Riffat Mahmood	Member
Syeda Haajra Nazish Jafri	Secretary

#### **Investment Committee:**

Malik Riffat Mahmood	Chairman
Air Vice Marshal Muhammad Athar Shams (Retd)	Member
Jehanzeb Zafar	Member
Noman Noor Muhammad	Member
Rehan Mobin	Member
Syeda Haajra Nazish Jafri	Secretary

### **Ethics, Human Resource Remuneration & Nomination Committee:**

Chairperson
Member
Member
Member
Secretary

### **Management Committees**

#### **Risk Management & Compliance Committee:**

Air Vice Marshal Muhammad Athar Shams (Retd)

Tariq Hameed

Jehanzeb Zafar

Noman Noor Muhammad

Rehan Mobin

Chairman

Member

Member

Member

Atif Shamim Syed Member & Secretary

#### **Underwriting & Reinsurance Committee:**

Air Vice Marshal Muhammad Athar Shams (Retd)

Jehanzeb Zafar

Noman Noor Muhammad

Chairman

Member

Member

Sumair Sarwar Member & Secretary

#### **Claim Settlement Committee:**

Maj. Gen. Muhammad Muazzam Ali Goraya (Retd) Chairman Jehanzeb Zafar Member Rehan Mobin Member

Bushra Aftab Member & Secretary

#### **Appointed Actuary**

Shujat Siddiqui, MA, FIA, FPSA Akhtar & Hasan (Pvt.) Ltd.

#### **Legal Advisor**

Saiduddin & Co

#### **External Auditor**

RSM Avais Hyder Liaquat Nauman- Chartered Accountants (Chartered Accountants)

## **Registered Office**

8th Floor Army Welfare Trust, AWT plaza, The Mall, Rawalpindi

Emerald Tower, Officer No 1104, 11th Floor, Plot G-19, Block 5, KDA Improvement Scheme No. 5 Clifton Karachi, Pakistan.

Phone: +92 (021) 3629941-44, 021-111-225-275

+92(021)35630429 Fax:

#### Website

www.askarilife.com

#### **Email:**

info@askarilife.com

#### **Share Registrar**

THK Associates (Pvt.) Limited Plot No. 32-C, Jami Commercial Street 2, D.H.A., Phase VII, Karachi-75500 Dir: +92 (021) 021-111-000-322

Fax: +92 (021) 35310191

E-mail: secretariat@thk.com.pk

Web: www.thk.com.pk

#### Directors' Review

We are pleased to present the unaudited financial statements for the half year ended June 30, 2021. The external auditors of the Company have performed limited scope review on these financial statements and have issued unqualified opinion.

#### **Financial Highlights**

Financial Statement Line item	30-Jun-2021	30-Jun-2020	
	Rs. in ('000)		
Gross premium revenue	296,760	141,241	
Investment and other income	33,573	36,423	
Net Insurance Benefits	56,037	56,221	
Acquisition expense	133,379	77,934	
Marketing and administration expenses	89,072	89,750	
Other expenses	4,574	7,206	
(Loss)/profit after tax	(99,779)	(109,208)	
Loss per share	(0.66)	(0.99)	

#### Financial Analysis of the Company

#### Gross Premium:

The new strategy put into action has started showing results. In the half year of 2021, the gross premium written by your Company stood at Rs.296.76 million which is an increase of 110% compared to Rs. 141.24 million in first half of 2020.

The Individual and Group life business has increased to Rs.172.42 million and Rs.124.34 million from Rs. 63.91 million and 77.34 million respectively for same period of 2020.

Our Sales team of individual life and group life has actively pursued business effectively and targeting due share of business by launching of competitive products in the market.

#### Investment:

The Investment income (including returns on Bank Deposits) for the half year of 2021 is Rs33.57 million as compared to Rs 36.42 million for the same period of 2020.

The Company's Investment portfolio currently stands at Rs.858.12 million, as compared to Rs 909.45 million as at 31 December 2020. The decrease in investment portfolio is because of payments to support business operations. The company is constantly looking for new investment opportunities and also considering the current economic and political situation of the country.

#### **Net Insurance Benefits:**

The overall net insurance benefits expense for the half year of 2021 is Rs 56.04 million as compared to Rs 56.22 million for the same period of 2020. The Company has also revamped and modernized claims processing which makes it convenient for corporate customer and policyholders to process their claims.

#### **Expenses:**

The Marketing & Administration expenses for the first half year of 2021 decreased by 1% of Rs.89.07 million as compared to Rs 89.75 million for the same period of 2020. Other expenses stood at Rs.4.6 million compared to Rs. 7.2 million in the same period of 2020. The management of your Company is confident that investments made in development of new infrastructure will prove to be greatly beneficial in the long run.

Along with the increase in topline revenue, loss after tax for the half year of 2021 has decreased to Rs.99.78 million as compared to Rs. 109.21 million for the same period of 2020.

#### Challenges faced by the insurance industry:

#### Imposition Sales tax:

The insurance industry continues to face a challenge with respect of imposition of provincial sales taxes by the provincial revenue authorities. The insurance industry collectively through the forum of the Insurance Association of Pakistan (IAP) has taken up the issue with the respective authorities for the exemption of provincial sales taxes on technical grounds in order to enhance insurance penetration in Pakistan. The industry considers it has a reasonable strong case on the merit in the constitutional petition and the writ petition filed in the Honourable High Courts

The details of the same have been mentioned in note 15.1.3 of the financial statements.

#### **Future Outlook**

Your Company is continuing to focus on branding, development and expansion of distribution network to promote new marketing strategy and launching of competitive products which will help in achieving growth in premium income in the long term with sustainable cost.

The fourth wave of Covid-19 has gripped the country. The mass immunization efforts of the government have raised hopes of defying the situation and aiding the economic turnaround. The government has implemented a policy of restricted business activities along with implementation of SOPs. This has affected the sales of the Company as well. The management will remain cautious and will closely monitor the situation as in our opinion, people will be more risk averse towards their income and savings which will have a positive impact on the way customers perceive life insurance products in the long run.

We assure you of our best efforts to deliver sustainable, profitable growth in a challenging and competitive business environment in order to reach a leading position in the industry.

#### Acknowledgment

The Directors would like to take this opportunity to extend their gratitude to the Securities and Exchange Commission of Pakistan (SECP) and the Reinsurer for their continued guidance and support to the Company's management towards the betterment of our business processes. The Board also wishes to sincerely thank the Company's loyal policyholders and corporate clients for placing their trust and confidence in our organization.

Finally, we thank our shareholders and staff members, whose loyalty and dedication to the Company is a source of encouragement for us to make Askari Life a strong and dependable financial institution and a symbol of trust for the marketplace.

On behalf of the Board of Directors

Director

Date: August 25, 2021

Chief Executive Officer

# والزيشروى نظرهاني

ہم ۳۰ جون ۲۲ میں موقع ہونے والی پہلی ششاہی کیلیے غیر آؤٹ شدہ مالیاتی حسابات پیش کرنے میں خوجی محسوس کرتے ہیں۔ کمپنی کے خارجی آؤیٹرزنے ان مالیاتی حسابات پر محد دوحد تک نظر ٹانی کی ہے اور غیر شروط دائے پیش کی ہے۔

مالياتي مرخيال

٥٣٠ جون ٢٥٠٠	٥٠٠٠ ون ١٢٠٠ ء	مالياتي حباب سيسليل سي متعلق مد
و پول ش	≥ 000°	
141,241	296,760	مجوى ريميتم سائدنى
36,423	33,573	سر ماسکاری اوردیگرآمدنی
56,221	56,037	خالص بيرفوا كد
77,934	133,379	اخراجات برائع هسول
89,750	89,072	مار کیننگ اورانشلامی اخراجات
7,206	4,574	ويكرا خراجات
(109,208)	(99,779)	بعداز قيكس ( نقصان ) فائده
(0.99)	(0.66)	في تصعر إنتسان

# مينى كامالى تجريه

مجوى يريميتم

بموی پڑھی ہے۔ اپنائی گئی ہی تھے۔ عمل نے اپنے متائج ظاہر کر ہاشروع کروئے ہیں۔ ۲۰۱۱ء کی پہلی ششای میں کمپنی کا مجموعی پر پیئم 296.76ملین روپ رہا، جو۲۰۱۰ء کے 141.24ملین روپ کے مقابلے میں 110 فیصد تک بوٹ گیا ہے۔

افغرادی الانف کا کاروباراورگروپ الانف کاروبارو ۲۰۰۷ء کے ای دورائے کے بالتر تیب 63.91 ملین روپ اور 77.34 ملین روپ سے بر حر 172.42 ملین روپ ادار 34.34 ملین روپ سے بر حر 172.42 ملین روپ ادار 34.34 ملین روپ ہوگیا۔

ہاری انفرادی الائف اور گروپ الانف کی سیز میم نے کاروبارے لئے اور مارکیٹ میں تقابلی مصنوعات کا آغاز کر کے کاروبار میں ضروری تفرکت کوبدف بنانے کے لئے مستعد طور پر موقر بید وجید کی ہے۔

مرمایکاری

٢٥٠١ء كى يبلى ششاى كے لئے سرمايكارى كى آمدنى (المحمول بينك بين موجودرتوم يرمنانع)،٢٥٠مكاى دورائے كے 36.42 ملين روپے كے مقابلے مين 33.57 ملين

روپياري-

کپنی کی سر مایدکاری کا جمم، دمبر ۲۰ ۲۰ کے پیچلےسال کے 909.45 ملین روپے کے مقالبے میں موجودہ طور پر 858.12 ملین روپے ہے۔ سر مایدکاری تجم میں کمی کی وجہ کاروباری آپریشنز میں مدد کے لئے گا ٹی ادائیکیوں کے باعث ہے۔ سمپنی سلسل سر مابیکاری کے مشرحواقع کی تلاش میں کوشاں ہے اور ملک کی موجودہ معاشی اور سیاس صورت حال برجھی او تبد میڈول کتے ہوئے ہے۔

۲۰۲۰ و کی ای ششاہی کے 56.22 ملین روپے کے مقابلے میں ۲۰۲۰ وی پہلی ششاہی کے لئے ،مجموعی خالص پیرینو اکد کے اخراجات 56.04 ملین روپے رہے کمپنی نے کلیمو کے طریقہ کارکو بھی جدید کردیا ہے جو کارپوریٹ صارفین اور پالیسی کے حامل افراد کے لئے ان سے کلیمو برعمل درآ مدکوآ سان بناتا ہے۔

ماركينتك اورانتقامى اخراجات، ٢٠١٥ وكى اى ششاى ك متابع ش جوكه 89.75 ملين روي سخه، ٦ فيصد كى سها ٢٠٠ وكى ميلى ششاى مي 89.07 ملين روي د ب-دیگرا تراجات، ۲۰۲۰ کی ای ششاہی کے 7.2 ملین روپے کے مقابلے میں ، 4.6 ملین روپے رہے آپ کی کمپنی کی انتظامیہ پُراحتا دے کہ کمپنی کے منظ منظر منظر کی کروغ میں کی جانے والی سر مایکاریاں آنے والے وقتوں میں کمپنی کے لئے بہت بی زیادہ فائدہ مندہ بت ہوگی۔

بالان سطح يآمدني بين اضاف كيساته عي ٢٠ ١٥٠ كي اس ششاعي كـ 109.21 طين روي كي مقاطع بين، بعداد تيكن نقصان 99.78 طين روي تلكم جو كيا-

بيرصنعت كودر بيثن فيلنجز

سازقيس كاطلاق

صوبائی ربوینیوا ففار ٹیوں کی جانب سے صوبائی سیز فیکس کے اطلاق کے سلسلے میں بیمہ صنعت کوچیلنج کا سمامنا جاری ہے۔ بیمہ صنعت نے اجتماعی طور پرانشورنس ایسوی ایشن آف پاکستان کے فرم کے ذریعے پاکستان میں بیے کے پھیلاؤ کو ہڑھانے کے لئے تکنیکی بنیادول پرصوبائی سیز تیکس کی چھوٹ کے لئے متعلقہ اتھار شیزے اس مسئلے واٹھایا ہے۔ ہیمہ صنعت مجھتی ہے کدمعوز بانی کورش میں واعل کی گئ آئین بیٹیشن اور رے بالیشن میں میرے براس کا ایک مناسب طور پرمضبوط کیس ہے۔

اس معاطع كالفعيلات مالياتي بيانات كاوت 15.1.3 مس بيش كي كان تاب

آپ کی کمپنی برانڈیک، مارکینگ کی بی حکست عملی کو برد حائے کیلئے برائی میں درک کے فروغ اور پھیلا کا اور نقابلی مصنوعات کے آغاز برسلسل تو تبد مرکوز کئے ہوئے ہے جو ممپنی کو آنے والے وقتوں میں قابل برواشت اثراجات کے ساتھ پر پیٹم کی آمدنی کی نشوونمائے حصول میں مدوکرے گی۔

کووڈ19 کی چینی امر نے ملک کو گرفت میں اما ہوا ہے۔ حکومت کی بڑے پیانے برامیونیز انکھن کی کوششوں سے صورت حال کا مقابلہ کرنے کی اور معاشی بہتری کی امید بڑھ گئ ہے۔ تحومت نے ایس اوپیز کے نفاذ کے ساتھ ماتھ محدود کاروباری سر گرمیوں کی پالیس کا نفاذ بھی کیا ہوا ہے۔اس سے مینی کی سیلز پر بھی اثریز اہے۔انظامیا سیلیے میں شاط ر ہے گی اور صورت حال کی غور و تکر ہے گرانی کر ہے گی کیونکہ جاری رائے میں الوگ اپنی آ مدنی اور پچتوں کے سلسلے میں زیادہ خطرے کے خلاف ہو سکتے جو کہ بیمہ حیات کی يرودُ كُشْ كُولُوكْ جْسِ طرح في في تين آفي والي وتتول ثين اس يرايك فمبت تا قرقائم مولاً- ہم انڈسٹری میں متازمقام تک وینچنے کے لئے چیلیجنگ اور تقابلی کاروباری ماحول میں قائل برداشت بمنافع بخش نشو ونما پیش کرنے کے لئے آپ کواپنی بہترین کوششوں کا یقین ولاتے بیں۔

اظهادتشكر

ڈائز یکٹرز، ہمارے کاروبارے طریقہ ہائے جات کی بہتری کے لئے ممپنی کی انتظامیہ کی جمایت اور سلسل رہنمانی کیلئے سیکو رتیز اینڈ ایم پینچ کمیشن آف یا کستان اور ری انشور رک مشکور ہیں۔ بورڈ کمپنی کے خیرخواہ پالیسی مولڈرز اور کارپوریٹ صارفین کا بھی خلوص ول سے شکر سیادا کرنا چا بتنا ہے جنہوں نے ہمارے ادارے میں اپنااعتماد اور اعتبار قائم رکھا۔

آخرين ، جهار حصص كنندگان اور عملے كے اركان كا بھي شكر مير جنگي سلسل وابعثلي اور خيرخوابي عسكرى لائف كواكييہ مضبوط اور قابل مجروسه مالياتي ادارہ اور ماركيث كيليے بھرو سے كا نثان بنائے كيلية مارے لئے حوصلمافزائى كاليك ذريجب

المراق ا

داراكست المعايدة



RSM Avais Hyder Liaquat Nauman Chartered Accountants

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#### INDEPENDENT AUDITOR'S REVIEW REPORT

#### TO THE MEMBERS OF ASKARI LIFE ASSURANCE COMPANY LIMITED

#### REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL STATEMENTS

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Askari Life Assurance Company Limited as at June 30, 2021 and the related condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the condensed financial statements for the six months period then ended (here-in-after referred to as the "condensed interim financial statements"). Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of Condensed interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements is not prepared, in all material respects, in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### **Emphasis of Matter**

We draw attention to note 15.1.3 to the financial statements, which describes that the Company has challenged the scope and applicability of the provincial sales tax on services on the premium from life insurance business.

Our conclusion is not qualified in respect of this matter.

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#### Other Matter

The figures for the quarters ended June 30, 2021 and June 30, 2020 in the condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditor's report is Adnan Zaman.

Chartered Accountants

Karachi

Date: 2 5, AUG 2021

# ASKARI LIFE ASSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT JUNE 30, 2021

-		June 30, I 2021	December 31, 2020
	Note	Un-Audited	Audited n '000')
ASSETS			
Property and equipment	6	24,735	30,467
Right of use assets	7	21,046	31,568
Intangible assets	8	836	1,332
Investments			
Equity securities	9	10,520	10,640
Government securities	10	715,831	772,472
Mutual funds	11	52,893	39,838
Other fixed income securities		19,600	-
Loans secured against life insurance policies		6,612	6,612
Insurance receivables		50,412	38,412
Other loans and receivables		14,344	12,279
Taxation - payments less provision		18,697	17,082
Prepayments		2,492	2,967
Cash and bank	12	59,275	86,503
TOTAL ASSETS		997,293	1,050,172
EQUITY AND LIABILITIES  CAPITAL AND RESERVES ATTRIBUTABLE TO			
COMPANY'S EQUITY HOLDERS		1,501,720	1,501,720
Share capital		500	500
Money ceded to Waqf Fund		500	300
Retained earnings arising from business other than participating		(1,079,375)	(971,482)
business attributable to the shareholders (Ledger Account D)	13	1,926	2,373
Unrealised gain on available-for-sale financial assets	13	(74,128)	(82,242)
Accumulated losses		350,643	450,869
TOTAL EQUITY		330,043	130,007
LIABILITIES	14	484,016	428,241
Insurance liabilities	14	22,318	18,151
Retirement benefit obligations		14,221	9,677
Premium received in advance		60,755	63,478
Insurance / reinsurance payables		40,527	43,291
Other creditors and accruals		24,813	36,465
Lease liability against right of use assets TOTAL LIABILITIES		646,650	599,303
TOTAL EQUITY AND LIABILITIES		997,293	1,050,172
CONTINGENCIES AND COMMITMENTS	15		20)
CONTINUENCIES AND COMMITMENTS	(= ±)		P

The annexed notes from 1 to 31 form an integral part of these financial statements.

Chief Financial Officer

Chief Executive Officer

Director

Director

### ASKARI LIFE ASSURANCE COMPANY LIMITED

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR SIX MONTHS PERIOD ENDED JUNE 30, 2021

		Half Year ended		Quarter	ended
	Note	June 30, 2021 (Un-Audited) (Rupees	June 30, 2020 (Un-Audited) in '000')	June 30, 2021 (Un-Audited) (Rupees	June 30, 2020 (Un-Audited) in '000')
Gross premium / contribution revenue		296,760	141,241	156,036	45,430
Re insurance premium / contribution ceded		(101,438)	(55,185)	(53,133)	(22,740)
Net premium / contribution revenue	16	195,322	86,056	102,903	22,690
Investment income	17	30,875	29,882	15,993	14,690
Net fair value gains / (losses) on financial assets at fair value	18	(134)	563	301	2,476
Other income	19	2,832	5,978	816	2,304
		33,573	36,423	17,110	19,470
Total income		228,895	122,479	120,013	42,160
Insurance benefits		218,428	129,626	97,304	77,035
Reinsurance recoveries		(162,391)	(73,405)	(69,411)	(43,809)
Net insurance benefits expense	20	56,037	56,221	27,893	33,226
Net change in insurance liabilities (other than outstanding claims)		45,391	398	29,194	(1,679)
Acquisition expenses	21	133,379	77,934	68,988	28,198
Marketing and administration expenses	22	89,072	89,750	46,792	44,177
Other expenses	23	4,574	7,206	2,629	5,568
Total expenses		272,416	175,288	147,603	76,264
Loss before tax		(99,558)	(109,030)	(55,483)	(67,330)
Income tax expense		(221)	(178)	(110)	(123)
Loss for the period		(99,779)	(109,208)	(55,593)	(67,453)
Other comprehensive income:					
Unrealised gain on remeasurement of available-for-sale financial assets	13	(447)	(777)	(163)	(1,375)
		(447)	(777)	(163)	(1,375)
Total comprehensive loss for the period		(100,226)	(109,985)	(55,756)	(68,828)
Loss per share - Rupees		(0.66)	(0.99)	(0.37)	(0.61)

The annexed notes from 1 to 31 form an integral part of these financial statements.

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Chief Financial Officer

Chief Executive Officer

Director

Director

# ASKARI LIFE ASSURANCE COMPANY LIMITED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR SIX MONTHS PERIOD ENDED JUNE 30, 2021

	Note	•	une 30, 2020 (Un-Audited)
Operating Cashflows			
(a) Underwriting activities			
Insurance premium / contribution received		289,580	129,794
Claims paid		(150,094)	(78,717)
Commission paid		(67,785)	(26,984)
Marketing and administrative expenses paid		(156,410)	(151,395)
Net cash used in underwriting activities		(84,709)	(127,302)
(b) Other operating activities			
Income tax paid		(1,835)	(2,127)
Other operating payments		(1,711)	(15,246)
Gratuity paid		(1,541)	-
Other operating receipts		7,169	1,494
Net cash flow / (used in) from other operating activities		2,082	(15,879)
Total cash used in from all operating activities		(82,627)	(143,181)
Investment activities			
Profit received		30,252	33,568
Dividend received		1,867	1,390
Payment for purchase of investments		(1,783,320)	(711,853)
Proceeds from disposal of investments		1,806,851	676,564
Addition to property and equipment		(2,685)	(1,682)
Addition to intangible assets		-	(105)
Proceeds from sale of property and equipment		2,434	9,102
Total cash flow generated from / (used in) from investing activities		55,399	6,984
Financing activities			
Proceeds from issuance of shares		-	100,000
Total cash generated from financing activities		-	100,000
Net increase in cash and cash equivalents		(27,228)	(36,197)
Cash and cash equivalents at beginning of period		86,503	112,844
Cash and cash equivalents at end of period	12	59,275	76,647
Reconciliation to profit and loss account			
Operating cash flows		(82,627)	(143,181)
Depreciation expense on property and equipment		(6,036)	(6,166)
Amortisation expense on intangible assets		(496)	(492)
Depreciation on right of use asset		(6,315)	(9,074)
Profit on disposal of property and equipment		1,019	1,576
Dividend and other investment income		32,614	34,284
Increase in assets other than cash		72,667	60,902
(Increase) in liabilities		(110,471)	(47,620)
Net fair value gain /( losses) on financial assets at fair value		(134)	563
Loss after taxation		(99,779)	(109,208)
The annexed notes from 1 to 31 form an integral part of these financial	al statement		pal

Chief Financial Officer

Chief Executive Officer

Director

Director

	Share Capital	Accumulated losses	Retained earnings arising from business other than participating business attributable to the shareholders (Ledger Account D)	Money Ceded to Waqf Fund	Other Reserves Unrealised gain on available-for- sale financial assets	Total Equity
Note			(Rupees in	'000')		
Balance as at January 1, 2020	1,101,720	(86,415)	(732,558)	500	800	284,047
Total comprehensive loss for the period	=	(109,208)		-	-	(109,208)
Change in fair value of available for sale investments	-	-	_	-	(777)	(777)
Deficit for the period in statutory funds		109,590	(109,590)	-	-	
Balance as at June 30, 2020	1,101,720	(86,033)	(842,148)	500	23	174,062
Balance as at January 1, 2021	1,501,720	(82,242)	(971,482)	500	2,373	450,869
Total comprehensive loss for the period	-	(99,779)			-	(99,779)
Change in fair value of available for sale investments	-	-	_	-	(447)	(447)
Deficit for the period in statutory funds	-	107,893	(107,893)		_	` <u>.</u>
Balance as at June 30, 2021	1,501,720	(74,128)	(1,079,375)	500	1,926	350,643
The annexed notes from 1 to 31 form an integral part of these financial s	tatements.			***		Rem

Chief Financial Officer

Chief Executive Officer

Director

Director

# ASKARI LIFE ASSURANCE COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR SIX MONTHS PERIOD ENDED JUNE 30, 2021

#### 1. LEGAL, STATUS AND NATURE OF BUSINESS

1.1 Askari Life Assurance Company Limited (the Company) was incorporated in Pakistan on August 18, 1992 as a public limited company under the repealed Companies Ordinance, 1984 (replaced by Companies Act 2017). Its shares are quoted on Pakistan Stock Exchange. The Company commenced life insurance operations on February 22, 1993 after registration with Controller of Insurance on February 14, 1993. The address of its registered and principal office are 8th Floor, Army Welfare Trust, AWT Plaza, The Mall, Rawalpindi and 11th Floor, Emerald Tower, Plot No. G-19, Block 5, KDA Improvement Scheme No.5, Clifton, Karachi respectively. The major shareholding in the Company was taken over by Army Welfare Trust on October 27, 2017. The geographical locations other than stated above are as under:

Karachi Regional Development Centre: Showroom 4-5, Zubaida Garden Ground Floor, Near Awami Markaz, K.M.C.H.S Main Shahrah e Faisal, Karachi

Lahore Regional Development Center: Plot # 524, Block-15, Sector B-1, Quaid-e-Azam Town Scheme, College Road, Lahore.

Army Welfare Trust as a Holding Company holds 66.65% (December 31, 2020: 66.65%) shares of the Company.

1.2 The Company is engaged in life insurance and window family takaful business including ordinary life business and accidental and health business.

In accordance with the requirement of Insurance Ordinance, 2000, the Company has established a Shareholder Fund and separate Statutory Funds in respect of each class of its life insurance business. The Statutory Funds established by the Company, in accordance with the advice of Appointed Actuary are as follow:

- Ordinary Life
- Universal Life
- Accidental and Health
- Individual Family Takaful
- Universal Life Family Takaful
- Group Family Takaful

Company's Board of Directors in its meeting held on October 24, 2018 approved the contribution of seed money of Rs. 50 million from share holder's fund for the commencement of window takaful operation. The Window Takaful Operation is also approved by SECP and Company has also established Individual Family Takaful and Group Family Takaful Funds.

Further, the company has sufficient assets in excess of the solvency margin required to be maintained under the

Insurance Ordinance, 2000 and will be able to discharge its liabilities in the normal course of business.

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# ASKARI LIFE ASSURANCE COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR SIX MONTHS PERIOD ENDED JUNE 30, 2021

#### 2 BASIS FOR PRESENTATION AND STATEMENT OF COMPLIANCE

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Act 2017 and Insurance Accounting Regulations, 2017 provisions of and directives issued under the Companies Act 2017, the Insurance Ordinance, 2000 and Insurance Rules, 2017, and the Takaful Rules, 2012. In case requirements differ, the provisions or directives of the Companies Act 2017, Insurance Ordinance, 2000, Insurance Accounting Regulations 2017 and Insurance Rules, 2017 and Takaful Rules, 2012 shall prevail.

# 2.2 Accounting Standards, IFRIC Interpretations and Amendments which became effective during the period

There are certain adoptions, amendments and interpretations with respect to the approved accounting standards that are not yet effective and are not expected to have any material impact on the Company's condensed interim financial statements in the period of initial application.

#### 3 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for valuation of certain investments at their market value.

#### 4 FUNCTIONAL AND PRESENTATION CURRENCY

These financial statements are presented in Pakistan Rupees (rounded upto thousand) which is the Company's functional and presentation currency.

#### 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed financial statements are in the line with the audited annual accounts for the year ended December 31, 2020.



6	<b>PROPERTY</b>	AND	<b>EQUIPMENT</b>
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SIX MONTHS FERIOD EN	DED JUNE 30,	2021		
PROPERTY AND EQUIPM	ENT			
			June 30, 2021 (Un-Audited)	December 31, 2020 (Audited) 1 '000'
Property and equipments			24,735	30,467
			24,735	30,467
	June 30,	2021	June 30	
	(Un-Aud		(Un-Au	
-	Addition	Deletion	Addition	Deletion
Furniture & fixture		Rupees	in '000' 220	
Office equipment	-	-	14	53
Computer and accessories	439	421	1,448	394
Vehicles	2,246	2,246	-	975
·	2,685	2,667	1,682	1,422
RIGHT TO USE OF ASSET	S		June 30, 2021	December 31, 2020
			(Un-Audited)	(Audited)
			Rupees in	n '000'
Right of use assets			21,046	31,568
rught of use useets			21,046	31,568
	June 30	, 2021	June 30	0, 2020
	(Un-Au		(Un-A	9500 PD P
	Addition / Adjusment	Deletion	Addition / Adjusment	Deletion
		Rupees	in '000'	
Right to use of assets		10,588	43	9,009
	_	10,588	43	9,009
INTENGIBLE ASSETS				
			T 20 2021	December 31,
			June 30, 2021	2020 (Audited)
			(Un-Audited)Rupees i	
Intangible assets			836	1,332
intangible assets			836	1,332
				,
	T	2021	T 2	0. 2020
	June 30 (Un-Au			0, 2020 udited)
	Addition	Deletion	Addition	Deletion
			in '000'	
Intangible assets	-	-	105	

105

#### 9 INVESTMENTS IN EQUITY SECURITIES

		June 30, 2021 (U	Jn-Audited)		December 31, 2020 (Audited)				
_	Cost	Unrealised Gain	Impairment	Fair Value	Cost	Unrealised Gain / (Loss)	Impairment	Fair Value	
				Rupees in	ı '000'				
AVAILABLE FOR SALE									
Related party									
Listed Shares									
East West Insurance Company Limited	281	346	١=	627	281	284	ed .	565	
Others									
Listed Shares									
Kohat Cement Company Limited	340	197	-	537	340	230	-	570	
D. G. Khan Cement Company Limited	512	-	(158)	354	512	-	(168)	344	
Habib Bank Limited	1,351	-	(494)	857	1,351	_	(425)	926	
Ghandhara Industries Limited	1,633	-	(517)	1,116	1,633	-	(327)	1,306	
Millat Tractor Limited	744	20	-	764	744	-	(55)	689	
Bifo Industries Limited	350	-	(109)	241	350	-	(82)	268	
Descon Oxychem Limited	101	55	-	156	101	109	(=)	210	
Packages Limited	2,221	(40)	-	2,181	2,221	167	-	2,388	
Al-Shaheer Corporation	78	-	(28)	50	78	-	(39)	39	
Friesland Campina Engro Pakistan Limited	323	22	-	345	323	-	(76)	247	
Ferozsons Laboratories Limited	1,958	1,217	-	3,175	1,958	1,016	_	2,974	
AGP Limited	103	14	-	117	103	11	-	114	
	9,995	1,831	(1,306)	10,520	9,995	1,817	(1,172)	10,640	

			" 11	c 1 :
9.1	Movement in accumulated	impairment losse	es on available	for sale investments.

Opening balance			
(Provision) / reve	ersal for the period		
Closing balance			

		December 31,
June 30,	2021	2020
(Un-Auc	lited)	(Audited)
Т	Rupees in	n '000'
	(1,172)	(3,320)
	(134)	2,148
	(1,306)	(1,172)



#### 10 INVESTMENTS IN GOVERNMENT SECURITIES

		Jun	e 30, 2021 (Un-Au	idited)		D	ecember 31, 2020	(Audited)
-	Maturity Year	Effective Yield (%)	Face Value	Principal Repayment	Carrying Value	Effective Yield (%)	Face Value	Carrying Value
-				R	upees in '000'			
HELD TO MATURITY								
10 year Pakistan Investment Bond	18-Aug-21	12.37%	16,000	on Maturity	15,992	12.37%	16,000	15,964
10 year Pakistan Investment Bond	19-Jul-22	12.63%	10,500	on Maturity	10,435	12.63%	10,500	10,407
10 year Pakistan Investment Bond	19-Jul-22	12.52%	8,200	on Maturity	8,158	12.52%	8,200	8,140
10 year Pakistan Investment Bond	21-Apr-26	9.19%	10,000	on Maturity	9,829	9.19%	10,000	9,815
10 year Pakistan Investment Bond	21-Apr-26		22,500	on Maturity	23,107	8.07%	22,500	23,157
10 year Pakistan Investment Bond	21-Feb-29	11.21%	39,200	on Maturity	39,379	11.21%	39,200	39,386
10 year Pakistan Investment Bond	09-Dec-30	7.81%	42,200	on Maturity	40,285	7.81%	42,200	40,216
03 Months Treasury Bills	14-Jan-21	7.16%	-	on Maturity	-	7.16%	36,690	36,590
03 Months Treasury Bills	11-Feb-21	7.14%	-	on Maturity	-	7.14%	55,905	55,449
03 Months Treasury Bills	11-Feb-21	7.10%	-	on Maturity	-	7.10%	41,100	40,767
03 Months Treasury Bills	25-Feb-21	7.13%	-	on Maturity	-	7.13%	71,150	70,380
03 Months Treasury Bills	25-Mar-21	7.11%	_	on Maturity	-	7.11%	325,735	320,492
03 Months Treasury Bills	09-Sep-21	7.31%	295,695	on Maturity	291,548	0.00%	128	-
03 Months Treasury Bills	17-Jun-21	7.43%	-	on Maturity	-		170	-
06 Months Treasury Bills	03-Jun-21	7.18%	-	on Maturity	-	7.18%	72,240	70,115
06 Months Treasury Bills	12-Aug-21	7.47%	100,585	on Maturity	99,708	12	-	140
06 Months Treasury Bills	26-Aug-21	7.49%	73,825	on Maturity	72,971		-	-
06 Months Treasury Bills	02-Dec-21	7.58%	74,965	on Maturity	72,628	-	-	-
12 Months Treasury Bills	06-May-21	7.25%		on Maturity	-	7.25%	5,520	5,385
12 Months Treasury Bills	04-Nov-21	7.53%	5,730	on Maturity	5,583			
5 Years GOP Sukuks	09-Dec-25	7.07%	26,200	on Maturity	26,208	7.07%	26,200	26,209
					715,831			772,472

#### 11 INVESTMENTS IN MUTUAL FUNDS

	Jui	ne 30, 2021 (Un-Audi	ited)	Decer	mber 31, 2020 (Auc	lited)
	Cost	Unrealised gain	Carrying Value	Cost	Unrealised gain	Carrying Value
			Rupees in	'000'		
AVAILABLE FOR SALE						
NBP islamic money market fund	120	(1)	119	114	3	117
NBP income opportunity fund	12,214	81	12,295	11,459	547	12,006
Alhamra islamic money market fund	7,517	-	7,517	5,543	-	5,543
ABL islamic cash fund	7,516	-	7,516	5,541	-	5,541
Alfalah islamic rozana amdani fund	7,464	-	7,464	5,543	-	5,543
Faysal halal amdani fund	7,722	12	7,734	5,540	6	5,546
NBP islamic daily dividend fund	7,461	-	7,461	5,542	-	5,542
AL-Ameen Islamic Cash Fund	2,784	3	2,787		-	-
	52,798	95	52,893	39,282	556	39,838

12	CASH AND BANK		June 30, 2021 (Un-Audited)	December 31, 2020 (Audited) in '000'
	0.110		526	234
	Cash and Stamps		520	234
	Cash at bank - current account		16,520	11,788
	- saving account		42,229	74,481
	Cash and cash equivalents		59,275	86,503
13	UNREALIZED GAIN ON AVAILABLE FOR SALE FINANCIAL ASSETS	Note	June 30, 2021	December 31,
	FINANCIAL ASSETS	Note	(Un-Audited)	2020
			(	(Audited)
			Rupees	in '000'
	Investment in equity securities	9	1,831	1,817
	Investment in mutual funds	11	95	556
			1,926	2,373
12.4	Management in Laborary			
13.1	Movement in balance Opening balance		2,373	800
	Unrealised (gain)/loss for the year		(447)	1573
	Closing balance		1,926	2373
14	INSURANCE LIABILITIES			
	Reported outstanding claims (including claims in payment)	14.1	125,311	114,927
	Incurred but not reported claims (IBNR)	14.2	2,024	1,967
	Investment component of account value policies / certificates	14.2	333,767	284,028
	Liabilities under individual conventional insurance /takaful contracts	14.4	3,532	2,926
	Liabilities under group insurance / group family takaful contracts	14.5	7 170	5 106
	(other than investment linked)	14.3	7,179	5,196
	Other insurance / family takaful liabilities	14.6	12,203	19,197
			358,705	313,314
			484,016	428,241
14.1	Reported outstanding claims			
	Gross of reinsurance /re takaful			
	Payable within one year Payable over a period of time exceeding one year		272,932	203,812
	rayable over a period of time exceeding one year		10,387 283,319	11,172 214,984
	Recoverable from reinsurance / re takaful		203,317	214,704
	Receivable within one year		(148,296)	(90,109)
	Receivable over a period of time exceeding one year		(9,712)	(9,948)
	N. J. and J. and P. and		(158,008)	(100,057)
	Net reported outstanding claims		125,311	114,927
14.2	Incurred but not reported claims			
	Gross of reinsurance		8,415	9,582
	Reinsurance recoveries		(6,391)	(7,615)
	Net of reinsurance		2,024	1,967
14.3	Investment component of universal life and account			
	value policies / certificates			
	Investment component of account value policies		333,767	284,028
				VTN
				79

14.4	Liabilities under individual conventional insurance / takaful contracts		
	Gross of reinsurance Reinsurance credit Net of reinsurance	3,631 (99) 3,532	2,941 (15) 2,926
14.5	Liabilities under group insurance / Group family takaful contracts (other than Investment linked) Gross of reinsurance Reinsurance credit Net of reinsurance	49,267 (42,088) 7,179	55,296 (50,100) 5,196
14.6	Other insurance liabilities  Gross of reinsurance Reinsurance recoveries	14,002 (1,799) 12,203	20,492 (1,295) 19,197

#### 15 CONTINGENCIES AND COMMITMENTS

#### 15.1 Contingencies

15.1.1 There is pending adjudication bearing No 125/2012 before the Session Court, South, Karachi in respect of a employee who was previously working on contract basis at company's Hyderabad branch and committed fraud. As the Company is taken over by AWT (the buyer) it was agreed with the previous management (the seller) that if any stage the Company or any of its director(s) become party and as such any liability is imposed by any Court on the Company or its Director(s) in this regard, the accrued liability would be paid by the sellers to the Company for onward payment to the affectees at earliest. The Company will accordingly ensure timely and fair payment of liability.

That to guarantee the covenants made by the seller above and to fully indemnify the Buyer against any liability/loss the Sellers have furnished in favour of the buyer an irrevocable and unconditional Insurance Guarantee from a AA+ rated insurance company, East West Insurance Company Limited bearing number EWL/HO/PB-009/01/2017 to an amount of PKR 118.467 million. Further to this effect a duly executed and notarized undertaking dated 13-01-2017 has also been furnished by the Sellers to the Federal Insurance Ombudsman.

- 15.1.2 Pakistan Steel Mill had filed instant suit against the Company in respect of the claims of their employees amounting to Rs. 4 million. The claim had been repudiated by the previous management on the grounds of delayed intimation. The Company is contesting the case in and is at the stage of appointment of commissioner. In view of Company's legal consultant, the Company has a prima facie case and unfavourable outcome is not expected.
- 15.1.3 During the year 2019, Sindh Revenue Board (SRB) vide notification No. SRB 3-4/5/2019 dated May 8, 2019 extended the exemption on life insurance till June 30, 2019. With effect from July 1, 2019, life insurance has been made taxable at the rate of 3% on individual life and group life insurance at the rate of 13%. Further, the Punjab Revenue Authority (PRA) also withdrew the exemption on life insurance and made the same subject to Punjab Sales Tax (PST). The Company collectively through the forum of Insurance Association of Pakistan (IAP) had filed a writ / constitutional petition in the Lahore High Court (LHC) and in the High Court of Sindh (HCS) on September 28, 2019 and November 28, 2019 against PRA and SRB respectively.

According to the opinion provided by the legal advisor, the insurance premium does not fall under definition of service rather an insurance policy is a financial arrangement, which is in the nature of contingent contract and not a service upon which sales tax can be levied (and that an insurance company is not rendering a service). The petitions filed in the Punjab and Sindh High Courts also includes the same grounds. It is also the opinion of life insurance companies that a vast majority of premium received from a policy holder, during the life of the policy, is in fact accounted for in the policyholders' investment which cannot be termed as service.

In view of the above the Company has not started invoicing sales tax to it's customers. The amount of sales tax involved is around Rs. 50.02 million computed on the basis of risk based premium, as per the advice of the legal advisor. Moreover, based on legal view, sales tax cannot be levied as insurance is not a service.

Further, subsequent to filling petition, the matters relating to sales tax on life insurance premium were also discussed in the meeting of all the provincial tax authorities i.e. SRB, PRA, BRA and representatives of life insurance industry, where it was agreed to form a joint committee of the insurance representatives to resolve these matters. Based on the above legal opinion and ongoing discussions, the Company considers it has a reasonable strong case on the merit in the constitutional petition and the writ petition filed in the Honourable High Courts.

# ASKARI LIFE ASSURANCE COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR SIX MONTHS PERIOD ENDED JUNE 30, 2021

- 15.1.4 During the year 2019, SECP has conducted the anti-money laundering audit, as a result of which SECP imposed a penalty of Rs. 400,000, vide order No. ID/Enf/EWLA/2017-297 dated March 24, 2020 for the non compliance made by the company. The company has filed an appeal against the said order before the Appellate bench of SECP. The company and its legal advisor is confident that any unfavourable outcome is not expected.
- 15.1.5 Before acquisition of the East and West Life Assurance Company (the "EWLA") by Army Welfare Trust (AWT), SECP had imposed penalty of Rs.120,000/- and Rs. 200,000/- on the EWLA vide order No: EMD/Enf/EWLA/2016/4299 and order No: ID/Enf/EWLA/2017/8348 respectively. The appeals on the said orders were filed before the Appellate bench of SECP by EWLA which are pending and the outcome is awaited. The appeals shall be contested by Askari Life Assurance Company Limited (the "Company").
- **15.1.6** There is a case filed by the Nobel Hospital against the EWLA in learned court, Lahore for the recovery of health insurance bill amounting to Rs. 1.6 million (approx.). After the acquisition, the Company is in coordination with the relevant parties for the possible resolution of the case.
- 15.1.7 There is outstanding petition filed by the Punjab Employees Social Security Institution (PESSI) against EWLA in Insurance Tribunal, Lahore for the recovery of the group claims of their employees amounting to Rs.11.8 million (approx.). After the acquisition, the Company is in co-ordination with the relevant parties for the possible resolution of the case.

15.2	Commitments				
	Operating leases			June 30, 2021 (Un-Audited)	December 31, 2020 (Audited)
				Rupees	in '000'
	Not later than one year			4,702	5,394
	Later than one year and not later than five years			9,122	18,623
				13,824	24,017
		Half yea	ar ended	Quarter	ended
16	NET INSURANCE PREMIUM / CONTRIBUTION REVENUE	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
		(Un-Audited)	(Un-Audited)	(Un-Audited)	(Un-Audited)
			Rupees	in '000'	
	Gross Premiums / Contributions revenue				
	Regular Premium / Contributions Individual Policies*				
	First year	105,122	31,512	59,313	7,203
	Second year renewal	26,397	13,060	7,162	4,789
	Subsequent year renewal	11,919	3,469	6,275	1,373
	Single premium / Contribution individual policies	28,978	15,865	22,060	6,620
	Group policies without cash value	124,344	77,335	61,226	25,445
	Total Gross Premiums / Contribution	296,760	141,241	156,036	45,430
	Less: Reinsurance Premium / Contribution Ceded				
	On individual life first year business	3,329	621	2,858	395
	On individual life second year business	809		809	-
	On individual life renewal business	359	230	359	154
	On group policies	96,950	54,344	50,287	22,198
	Less: Reinsurance commission on risk premium	(9)	(10)	(12)	(7)
	Total Reinsurance Premium / Contribution Ceded	101,438	55,185	53,133	22,740
	Net Premium / Contribution Revenue	195,322	86,056	102,903	22,690

\*Individual policies are those underwritten on an individual basis, and include joint life policies underwritten as such.



		Half yea June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)	Quarter June 30, 2021 (Un-Audited) in '000'	June 30, 2020 (Un-Audited)
17	INVESTMENT INCOME		Rupees	11 000	
	Income from equity securities				
	Available for Sale Dividend income	1,932	1,390	1,555	1,377
	Income from debt securities  Held to Maturity	20.042	29 402	14,438	13,313
	Return on government securities	28,943	28,492		
		30,875	29,882	15,993	14,690
18	NET FAIR VALUE GAINS/ LOSSES ON FINANCIAL ASSETS AT FAIR VALUE				
	Reversal/(impairment) in value of available for sale investments	(134)	563	301	2,476
19	OTHER INCOME				
	Return on bank saving accounts Return on other bank deposits Gain on sale of property and equipment	1,739 74 1,019	4,402 - 1,576	732 74 10	1,737 - 567
		2,832	5,978	816	2,304
20	NET INSURANCE BENEFITS  Gross Claims  Claims under individual policies				
	by death	2,410	602	1,902	115
	by insured event other than death	220 8,459	18,556	6,423	12,378
	by maturity by surrender	13,498	11,512	5,283	6,301
	Total gross individual policy claims	24,587	30,670	13,608	18,794
	Claims under group policies	400.244	00.020	92 501	55,278
	by death by insured event other than death	190,341 3,500	92,830 6,126	82,501 1,195	2,963
	Total gross group policy claims	193,841	98,956	83,696	58,241
	Total gross claims	218,428	129,626	97,304	77,035
	Less: Reinsurance recoveries				
	On Individual life claims	(175)		(175)	-
	On Group life claims	(162,216)		(69,236)	(43,809)
	Total reinsurance recoveries	(162,391)	(73,405)	(69,411)	(43,809)
	Net insurance benefit expense	56,037	56,221	27,893	33,226



			Half yea June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)	Quarter June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited
1	ACQUISITION EXPENSES	Note		Rupee	s in '000'	
	Remuneration to insurance intermediaries on individual policies:			42.000	22.052	2 /20
	Commission to agent on first year premiums		56,854	13,676	33,253	3,438 533
	Commission to agent on second year premiums		2,410	1,511	686	Leaking Co.
	Commission to agent on subsequent renewal premiums		59,566	15,193	34,106	3,977
	Remuneration to insurance intermediaries on group policies:		37,300	15,175	- 1,200	
	Commission		11,545	7,445	6,427	2,162
	Other acquisition costs Employee benefit cost		39,730	36,600	19,172	14,174
			2,571	3,592	1,030	1,790
	Depreciation on right of use asset		7,003	1,601	1,452	26
	Advertisements and sales promotion		2,738	2,113	1,443	67
	Vehicle running expenses		7.200	2,009	1,003	1,50
	Depreciation on property and equipment		2,041			33
	Repair and maintenance		1,209	487	602	9330
	Travel and conveyance		671	2,038	273	51
	Finance charges on lease liability against right of use asset		246	677	70	29
	Electricity, gas and water		731	427	399	16
	Ijara rental		985	1,959	591	1,11
	Postage, telegrams and telephone		1,211	1,104	598	56
	Entertainment		626	402	245	5
	Stamp duty		1,099	394	722	20
	Rent, rates and taxes		740	56	526	-
	Printing and stationery		482	442	302	
	Insurance		150	1,304	-	2
			35	12	27	
	Bank charges Miscellaneous			79		
	Miscellaneous		62,268	55,296	28,455	22,05
2	MARKETING AND ADMINISTRATION EXPENSES		133,379	77,934	68,988	28,19
2	MARKETING AND ADMINISTRATION EXPENSES Employee benefit cost		54,382	54,413	27,619	28,19
	Employee benefit cost Advertisements and sales promotion		54,382 3,108	54,413 454	27,619 2,440	29,0
I)	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset		54,382 3,108 3,744	54,413 454 5,482	27,619 2,440 2,172	29,0
	Employee benefit cost Advertisements and sales promotion		54,382 3,108 3,744 2,859	54,413 454 5,482 2,808	27,619 2,440 2,172 1,379	29,0 - 2,7 1,1
ĮĮ.	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance		54,382 3,108 3,744 2,859 966	54,413 454 5,482 2,808 861	27,619 2,440 2,172 1,379 598	29,0° - 2,7° 1,1° 2
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance		54,382 3,108 3,744 2,859 966 7,202	54,413 454 5,482 2,808 861 6,785	27,619 2,440 2,172 1,379 598 3,627	29,0° - 2,7° 1,1° 2 3,6°
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance		54,382 3,108 3,744 2,859 966 7,202 3,995	54,413 454 5,482 2,808 861 6,785 4,157	27,619 2,440 2,172 1,379 598 3,627 1,985	29,0 2,7 1,1 2 3,6 1,6
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423	54,413 454 5,482 2,808 861 6,785 4,157 2,490	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359	29,0° 2,7° 1,1° 2 3,6° 1,6°
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359	29,0 2,7 1,1 2 3,6 1,6 1,2
1	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815	29,0° 2,7° 1,1° 2 3,6° 1,6° 1,2° 6
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815	29,0° - 2,7° 1,1° 2 3,6° 1,6° 1,2° 6 1,1°
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584	29,0°
1	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6	29,0° - 2,7° 1,1° 2 3,6° 1,6° 1,2° 6 1,1°
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6	29,0° - 2,7° 1,1° 2 3,6° 1,6° 1,2° 6 1,1° 1,0° 2
2	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589	29,0° - 2,7° 1,1° 2 3,66 1,6 1,2 6 1,1 1,0 2 8
1	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62	29,0°
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376	29,0° - 2,7° 1,1° 2 3,66 1,6 1,2 6 1,1 1,0 2 8
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376 248	29,0° - 2,7° 1,1° 2: 3,6° 1,6° 1,2° 6 1,1° 1,0° 2 8
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals Miscellaneous Amortization of intangible assets		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461 496	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492 75	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376 248 86	29,0° - 2,7° 1,1° 2 3,66 1,6 1,2 6 1,1 1,0 2 8
2	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals Miscellaneous		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461 496 154	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492 75	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376 248 86	29,0° - 2,7° 1,1° 2 3,6° 1,6° 1,2° 6 1,1° 1,0° 2 8
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals Miscellaneous Amortization of intangible assets Bank charges		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461 496	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492 75	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376 248 86	29,0° - 2,7° 1,1° 2 3,6° 1,6° 1,2° 6 1,1° 1,0° 2 8
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals Miscellaneous Amortization of intangible assets Bank charges Annual supervision fee SECP		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461 496 154 484	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492 75 100 89,750	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376 248 86	29,0° 2,7° 1,1° 2 3,6° 1,6° 1,2° 6 1,1° 1,0° 2 8
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals Miscellaneous Amortization of intangible assets Bank charges Annual supervision fee SECP		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461 496 154 484 89,072	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492 75 100 89,750	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376 248 86 -	29,0°
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals Miscellaneous Amortization of intangible assets Bank charges Annual supervision fee SECP		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461 496 154 484 89,072	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492 75 100 89,750	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376 248 86 - 46,792	29,0° - 2,7° 1,1° 2 3,6° 1,6° 1,2° 6 1,1° 1,0° 2 8 2
22	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals Miscellaneous Amortization of intangible assets Bank charges Annual supervision fee SECP  OTHER EXPENSES Legal and professional charges		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461 496 154 484 89,072	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492 75 100 89,750	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376 248 86 - 46,792	29,0°
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals Miscellaneous Amortization of intangible assets Bank charges Annual supervision fee SECP  OTHER EXPENSES Legal and professional charges Appointed actuary fees		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461 496 154 484 89,072	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492 75 100 89,750	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 620 1,589 62 376 248 86 - 46,792	29,0° - 2,7° 1,1° 2 3,6° 1,6° 1,2° 6 1,1° 1,0° 2 8 2
	Employee benefit cost Advertisements and sales promotion Depreciation on right of use asset Vehicle running expenses Travel and conveyance Repair and maintenance Depreciation on property and equipment Postage, telegrams and telephone Printing and stationery Finance charges on lease liability against right of use asset Entertainment Ijara rental Rent, rates and taxes Electricity, gas and water Insurance Fees, subscription and periodicals Miscellaneous Amortization of intangible assets Bank charges Annual supervision fee SECP  OTHER EXPENSES Legal and professional charges Appointed actuary fees Auditors' remuneration		54,382 3,108 3,744 2,859 966 7,202 3,995 2,423 2,546 1,414 506 1,485 72 832 1,819 124 461 496 154 484 89,072	54,413 454 5,482 2,808 861 6,785 4,157 2,490 1,741 2,471 1,180 1,941 10 744 2,692 40 814 492 75 100 89,750 3,572 2,034 490 900 210	27,619 2,440 2,172 1,379 598 3,627 1,985 1,359 1,031 815 196 584 6 620 1,589 62 376 248 86 - 46,792	29,0°

24	SEGMENTAL INFORMATION						
24.1	Revenue Account by Statutory Fund			Statuto	ry funds		
	For the six months period ended June 30, 2021	Ordinary Life	Universal Life	Accident & health business	Individual Family Takaful	Group Family Takaful	Total
				Rs i	n '000'		
	Income				<b></b>	2 422	105 222
	Premium / Contributions less reinsurances	24,408	102,697	-	65,094	3,123	195,322
	Net investment income	2,909	13,880	273	765	162	17,989
	Other income		-	-			-
	Total net income	27,317	116,577	273	65,859	3,285	213,311
	Insurance benefits and expenditure						
	Insurance benefits including bonuses, net of reinsurance recoveries	31,871	23,204	-	248	714	56,037
	Management expenses less recoveries	56,286	89,901	-	67,369	6,220	219,776
	Total insurance benefits and expenditure	88,157	113,105	-	67,617	6,934	275,813
	(Deficit)/ surplus of income over claims and expenditure	(60,840)	3,472	273	(1,758)	(3,649)	(62,502)
	Add: Policyholders' liabilities at beginning of the period	9,310	287,432	_	15,842	730	313,314
	Less: Policyholders' liabilities at end of the period	12,131	300,614	-	45,406	554	358,705
	(Deficit)/surplus	(63,661)	(9,710)	273	(31,322)	(3,473)	(107,893)
	Movement in policyholders' liabilities	2,821	13,182	-	29,564	(176)	45,391
	Transfers from shareholders' fund						
	- Capital contributions from shareholders' fund	71,000	6,000	-	31,000	3,000	111,000
	- Money ceded to Waqf	-	-	-	-	-	-
	Balance of statutory fund at beginning of the period	19,331	291,662	6,227	16,363	1,508	335,091
	Balance of statutory fund at end of the period	29,491	301,134	6,500	45,605	859	383,589



	Statutory funds							
For the six months period ended June 30, 2020	Ordinary Life	Universal Life	Accident & health business	Individual Family Takaful Contracts	Group Family Takaful	Total		
			Rs in 'C	000'				
Income								
Premium / Contribution reinsurances	21,765	61,083	-	1,982	1,226	86,056		
Net investment income	4,309	17,695	317		93	22,414		
Total net income	26,074	78,778	317	-	1,319	108,470		
Claims and expenditure								
Claims, including bonuses, net of reinsurance recoveries	25,465	30,633	32	-	123	56,221		
Management expenses less recoveries	61,942	96,550	-	1,325	1,624	161,441		
Total claims and expenditure	87,407	127,183	-	-	1,747	217,662		
(Deficit)/surplus of income over claims and expenditure	(61,333)	(48,405)	317		(428)	(109,192)		
Add: Policyholders' liabilities at beginning of the period	12,994	239,584		-	346	252,924		
Less: Policyholders' liabilities at end of the period	7,040	245,462	=	607	213	253,322		
(Deficit) / Surplus	(55,379)	(54,283)	317	-	(295)	(109,590)		
Movement in policyholders' liabilities	(5,954)	5,878	-	607	(133)	398		
Transfers from shareholders' fund - Capital contributions from shareholders' fund	69,000	56,500	=	-	-	125,500		
Balance of statutory fund at beginning of the period	17,374	240,340	5,593	1.0	818	264,125		
Balance of statutory fund at end of the period	25,041	248,435	5,910	-	390	280,433		



# ASKARI LIFE ASSURANCE COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR SIX MONTHS PERIOD ENDED JUNE 30, 2021

25 Segment Statement of financial position	Shareholders'		St	atutory funds			June 30, 2021 (Un-audited)	December 31, 2020 (Audited)
	fund	Ordinary Life	Universal Life	Accident & health business	Individual Family Takaful	Group Family Takaful	Total	Total
	-			Rs in '000	)'			
Property and equipment	24,735	-	-	-	-	-	24,735	30,467
Right of use assets	21,046	-		-	-	-	21,046	31,568
Intangible assets	836	-	-	-	-	-	836	1,332
Investments	280,905	82,043	362,738	7,804	38,115	7,639	779,244	822,950
Term deposits	-		-	-	19,600	-	19,600	-
Loans secured against life insurance policie	es -	1,487	5,125	-	-	-	6,612	6,612
Insurance receivables	-	50,010	-	376	-	26	50,412	38,412
Other loans and receivables	11,201	1,539	300	1,195	90	19	14,344	12,279
Taxation - payments less provision	18,697	-	-	-		-	18,697	17,082
Prepayments	2,492	_	-	-	-	-	2,492	2,96
Cash & Bank	3,486	2,117	22,453	875	26,190	4,154	59,275	86,50
Interfund balances	25,017	-	-	-	(25,017)	-		-
Total assets	388,415	137,196	390,616	10,250	58,978	11,838	997,293	1,050,17
Insurance liabilities net of reinsurance reco	averies =	75,741	357,971	3,599	45,606	1,099	484,016	428,24
	22,318	-	-	-	-		22,318	18,15
Retirement benefit obligations Premium received in advance	22,510	547	11,165	-	1,880	629	14,221	9,67
		38,137	11,718	152	1,261	9,487	60,755	63,47
Insurance / reinsurance payables	24,813	-	-,	_	_	-	24,813	43,29
Lease liability against right of use assets	15,505	5,421	9,249	-	10,034	318	40,527	36,46
Other creditors and accruals  Total Liabilities	62,636	119,846	390,103		58,781	11,533	646,650	599,30

### 26 WINDOW TAKAFUL OPERATIONS

The statement of financial position of Window Takaful Operations as at June 30, 2021 and its financial performance for the period ended June 30, 2021 is as follows

# 26.1 Statement of Financial Position

As at June 30, 2021

		Statutory	funds	Aggregate	Aggregate
	Operator's Sub Fund	Individual Family Takaful	Group Family Takaful	June 30, 2021 (Un-audited)	December 31, 2020 (Audited)
			-Rupees in '000	)'	
Share capital and reserves			•		
Funds received from Shareholders' Fund	-	-	-	-	-
Capital returned to Shareholders' Fund	-	-	-	-	-
Accumulated Surplus / (Deficit)	1,755	-	-	1,755	2,712
Qard-e-Hasna contributed by the Window Takaful Operator	-	-		-	-
Net shareholders' equity	1,755	-	-	1,755	2,712
Balance of statutory fund (including Technical reserves Rs. 23.405 million (December 31, 2020: Rs.16.572 million)	-	44,679	28	44,707	15,160
Deferred liabilities					
Staff retirement benefits	-	-	-	-	-
Creditors and accruals					
Outstanding claims	-	200	545	745	690
Contributions received in advance	-	1,880	629	2,509	204
Amount due to takaful / re-takaful operators	-	1,261	9,487	10,748	6,975
Amounts due to agents	9,234	-	-	9,234	2,628
Accrued expenses	-	-	-	4 440	- 0.47
Other creditors and accruals	1,104	14	10.661	1,118	10,744
	10,338	3,355	10,661	24,354	10,744
Total liabilities	10,338	48,034	10,689	69,061	25,904
Commitments		-	-	-	-
Total equity and liabilities	12,093	48,034	10,689	70,816	28,616
a come education and anomalous					



		Statutory	funds	Aggregate	Aggregat	
	Operator's Sub Fund	Individual Family Takaful	Group Family Takaful	June 30, 2021 (Un-audited)	December 31 2020 (Audited)	
	***************************************	Rupees	in '000'			
Cash and bank deposits						
Cash and others		-		100	-	
Current and other accounts	11,488	15,633	3,223	30,344	17,598	
Deposits maturing within 12 months	-	19,600	-	19,600		
	11,488	35,233	3,223	49,944	17,59	
Unsecured loans to employees		-	_	-	_	
Government securities	14 004	6.060	E 504	25 040	2.00	
Listed securities	14,004	6,263	5,581	25,848	3,22	
		17 040	2.057	10.006	7.70	
Open end mutual funds Provision for diminution in value		17,849	2,057	19,906	7,70	
Provision for diminution in value	14,004	24,112	7,638	45,754	10,92	
Current assets - others	14,004	24,112	7,036	45,754	10,92	
Contributions due but unpaid	_	_	26	26	2	
Amount due from takaful / re-takaful operators			20	20	4	
Sundry receivables	29	2	-73	29	2	
Investment income accrued		61	19	80	6	
Advances and deposits		-		- 00	_	
Prepayments						
Taxation - payments less provision		_	_	-	_	
Inter fund balance	(13,428)	(11,372)	(217)	(25,017)		
	(13,399)	(11,311)	(172)	(24,882)	9	
Fixed assets	(-,,	(-,)	()	(-,,		
l'angible assets						
Furniture & fixture, office equipments		-	-	-	-	
Motor vehicles		-	-		-	
Right of use	*	-	-	-	-	
Computer equipments	-	-	4=	-	-	
ntangible assets						
Softwares		-	-			
	-		-	-	-	
					28,61	

26.2 Revenue Account			Six Mont	hs ended	Quarte	r ended
For the six months period ended June 30, 2021	Statutor	v Funds			egate	
	Universal Life Family Takaful	Group Family Takaful	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)
			Rupees	in '000'		
26.2.1 Participants' Investment Fund (PIF)						
Income	30,720	-	30,720	591	22,643	59:
Allocated contribution Investment income	661	-	661	-	444	-
Total net income	31,381	-	31,381	591	23,087	59
Less: Claims and Expenditure	10	I	48	T	48	
Claims	1,779	-	1,779	_	1,514	_
Takaful operator fee	1,827	-	1,827	-	1,562	-
Excess of Income over Claims and expenditure	29,554	***	29,554	591	21,525	591
Add: Technical reserves at the beginning of the period	15,105	-	15,105	607	22,357 44,646	607
Less: Technical reserves at the end of the period Income retained in PIF	44,646		44,646 13	(16)		
Movement in technical reserves	(29,554)	-	(29,554)	(591)	(21,525)	(59)
Surplus before distribution						
Movement in technical reserves	29,554		29,554	591	21,525	59
Transfers from						
Qard-e-Hasna contributed by Window Takaful Operator	-	•	-	-	-	-
Money ceded to Waqf	-	7 <u>=</u>	-	-	5	-
Balance of PIF at the beginning of the period	15,107	***	15,107	-	23,136	-
Balance of PIF at the end of the period	44,661	-	44,661	591	44,661	59



26.3	Revenue Account For the six months period ended June 30, 2021			Six Mont	hs ended Aggr		r ended 
		Statuto	ry Funds	Aggregate	Aggregate	Aggregate	Aggregate
		Individual Family Takaful	Group Family Takaful	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)
		-		Rupees	in '000'		
26.3.	1 Participants' Takaful Fund (PTF)						
	Income		,			24 504	1 445
	Contribution net of retakaful	34,374	3,123	37,497	2,617	24,786 89	1,415 50
	Net investment income	4	153	157	84	89	30
	Other income	34,378	3,276	37,654	2,701	24,875	1,465
	Less: Claims and Expenditure						
	Claims	200	714	914	123	664	5 2000
	Takaful operator fee	34,014	2,733 3,447	36,747 37,661	2,748 2,871	24,247 24,911	1,448
	Excess / (Deficit) of Income over Claims and expenditure	164	(171)	(7)	(170)	(36)	(106
	Add: Technical reserves at the beginning of the period	737	730	1,467	346	1,048	336
	Less: Technical reserves at the beginning of the period	760	1 2233	1,314	213	1,314	213
	Deficit retained in PTF	141		146	(37)	(302)	17
	Movement in technical reserves	(164	) 171	7	170	36	106
	Surplus before distribution						
	Movement in technical reserves	164	(171)	(7)	(170)	(36)	(106
	<b>Transfers from</b> Qard-e-Hasna contributed by Window Takaful Operator		-	*	¥	-	
	Money ceded to Waqf		-		-	-	-
	Balance of PTF at the beginning of the period	(146)	199	53	806	82	742
	Balance of PTF at the end of the period	18	28	46	636	46	636

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				Six Mont	hs ended	Quarter	ended
26.4	Operators' Sub Fund (OSF)	Statutory	Funds	Aggregate	Aggregate	Aggregate	Aggregate
		Individual Family Takaful	Group Family Takaful	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)
				Rupee	s in '000'		
	Income						24
	Allocation fee	1,621	-	1,621	31	1,621	31
	Investment income	99	9	108	9	60	1,417
	Takaful operator fee	33,795	2,733	36,528	2,717	23,763	
	Certificate admin fee	196	-	196	-	196 181	
	Wakalat-ul-Istismar	181	2.742	38,634	2,757	25,821	1,454
		35,892	2,742	38,034	2,131	23,021	1,131
	Less: Expenses	40.262	3,050	52,412	2,182	34,959	895
	Acquisition cost	49,362 18,009	3,170	21,179	768	13,305	625
	Administration expenses	67,371	6,220	73,591	2,950	48,264	1,520
	Total management cost	07,371	0,220	13,371	2,700	,	
	Excess of (expenditure)/over income						
	Add: Technical reserves at the beginning of the period	-	-	-	-	-	-
	Less: Technical reserves at the end of the period	-	-	-	-	-	
		-	-	-	-	-	<b>.</b>
	Surplus / (Deficit)	(31,479)	(3,478)	(34,957)	(193)	(22,443)	(66)
	Movement in technical reserves	-	-	-	-	46.000	-
	Capital Contribution during the period	31,000	3,000	34,000	-	16,000	-
	Qard-e-Hasna contributed to the Participants Takaful Fund	-		-	-	-	-
	Balance of OSF at the beginning of the period	1,402	1,310	2,712	12	8,198	(115)
	Balance of OSF at the end of the period	923	832	1,755	(181)	1,755	(181)
	envision and approximation of the second sec						(A)



#### 26.5 Statement of Contribution

For the six months period ended June 30, 2021

0 Model (1990 - 1990 -			Six mon	ths ended	Quarter ended		
	Statutor	y Funds	Aggr	regate	Aggr	egate	
	Individual Family Takaful	Group Family Takaful	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)	
			'Rupees in	n '000'		-	
Gross Contributions							
Regular contributions individual family takaful*							
- First year	46,097	-	46,097	1,845	31,715	1,845	
- Second year	548	-	548	-	548	-	
- Subsequent year renewal	-	-	); <del>=</del> 1	-	=	-	
Single Contribution individual family takaful	19,225	-	19,225	170	14,280	170	
Group family takaful contribution without cash value	-	8,199	8,199	3,215	4,149	50	
<b>Total Gross Contributions</b>	65,870	8,199	74,069	5,230	50,692	2,065	
Participants' Investment Fund							
Allocated regular contribution	12,456	-	12,456	430	9,077	430	
Allocated single contribution	18,264	-	18,264	161	13,566	161	
	30,720	-	30,720	591	22,643	591	
Participant's Takaful Fund (PTF)							
Gross contribution	35,150	8,199	43,349	4,639	28,049	1,474	
Less: Retakaful Contribution Ceded							
On individual first year business	776	-	776	33	528	33	
On individual second year business		-	-	-	-	*	
On individual renewal business	-	-	-	-	-	-	
On group family takaful	-	5,076	5,076	1,989	2,735	26	
Net Contributions	34,374	3,123	37,497	2,617	24,786	1,415	

<sup>\*</sup>Individual family takaful those underwritten on an individual basis, and includes Joint Life Family takaful underwritten as such.



#### 26.6 Statement of Claims

For the six months period ended June 30, 2021			Six mont	hs ended	Quarter	ended
	Statutor	v Funds	Aggregate	Aggregate	Aggregate	Aggregate
	Individual Family Takaful	Group Family Takaful	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)
			Rupees	in '000'		
Gross claims						
Participants' Takaful Fund (PTF)						
Claims under individual family takaful (PTF)					-	-
- by death		- 1				
- by covered event other then death		- 1	1 - 1			
- by maturity	- 1	-	-	-	1 1	
- by surrender	-	-	-	-		
Total gross individual family takaful claims	-	-	-	-	-	-
Claims under group family takaful		2.000	2 000		1,000	-
- by death	-	2,000	2,000	123	264	123
- by covered event other then death	-	194	194		1,264	123
Total group family takaful claims		2,194	2,194	123	1,264	123
Total Gross Claims	-	2,194	2,194	123	1,264	123
Participants' Investment Fund (PIF)						
Claims under individual family takaful						
- by death	-	-	-	-	-	-
- by covered event other then death	-	-		-	7	-
- by maturity	-	g-	-	-	-	-
- by surrender	48	-	48	-	48	20
Total gross individual family takaful claims	48	-	48		48	-
Participants' Takaful Fund (PTF)						
Claims under individual family takaful						
- by death	200	-	200	-	200	-
- by covered event other then death	-	-	-	-	-	-
- by maturity	-	- 1	-	-	-	
- by surrender	_		-	-	-	-
Total gross individual family takaful claims	200		200	-	200	-
Total gross individual raining taxardi cianno						
I De la Classica						
Less: Retakaful recoveries		82		_	2	-
On individual family takaful first year claims	-	-	-	_		_
On individual family takaful second year claims		_	-	5 -		_
On individual family takaful renewal claims	i() <b>=</b> .	1,480	1,480	-	800	
On group takaful claims	-	1,480	1,400	-	300	· · · · · · · · · · · · · · · · · · ·
Net Claims	248	714	962	123	712	123
THE CIMITO						



#### 26.7 Statement of Expenses

For the six months period ended June 30, 2021

d June 30, 2021			Six mont	ths ended	Quarte	r ended
	Statutor	ry funds	Aggregate	Aggregate	Aggregate	Aggregate
	Individual Family Takaful	Group Family Takaful	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)	June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)
		Rupee	es in '000'			

Operators' Sub Fund

#### Acquisition costs

#### Remuneration to takaful intermediaries on individual family takaful:

- Commission on first year contributions
- Commission on second year contributions
- Commission on subsequent renewal contributions
- Other benefits to takaful intermediaries

28 038	_	28.038	839	19,636	839
-	-	-	-	-	-
-	-	-	-	-	-
66	-	66		66	-
27,972		27,972	839	19,570	839

Quarter ended

#### Remuneration to takaful intermediaries on group family takaful:

- Commission	-	2,535	2,535	1,315	1,227	30
Other acquisition costs:						
Employee benefit cost	13,797	480	14,277	-	9,557	-
Depreciation on right of use asset	-	-	-	-	=	-
Advertisements and sales promotion	2,679	-	2,679	-	1,296	7
Vehicle running expenses	915	23	938	-	645	-
Depreciation on property and equipment	900	-	900	-	472	-
Repair and maintenance	462	-	462	-	311	-
Travel and conveyance	254	-	254	-	156	-
Finance charges on lease liability against right of use a	95		95	-	51	2
Electricity, gas and water	281	-	281	-	198	-
Ijara rental	377	-	377	-	279	-
Postage, telegrams and telephone	433	5	438	-	293	-
Entertainment	239	-	239	-	144	-
Stamp duty	356	5	361	28	293	2
Rent, rates and taxes	283	-	283	-	230	-
Printing and stationery	180	1	181	-	136	-
Insurance	58	-	58	-	21	-
Fees, subscription and periodicals	) <del>-</del>	-	-	-	-	-
Legal and professional charges			-	-		7.
Bank charges	15	1	16	-	14	-
Miscellaneous	-	-	-	-	-	-
A Company of the Comp	21,324	515	21,839	28	14,096	2
otal acquisition cost	49,362	3,050	52,412	2,182	34,959	89

#### Administration expenses

Administration expenses						
Employee benefit cost	10,311	1,826	12,137	457	7,590	366
Advertisements and sales promotion	540	99	639	-	539	-
Depreciation on right of use asset	-		-	-	-	-
Vehicle running expenses	544	96	640	30	384	22
Travel and conveyance	167	30	197	-	141	1=1
Repair and maintenance	1,185	223	1,408	-	873	-
Depreciation on property and equipment	1,273	240	1,513	-	977	-
Postage, telegrams and telephone	421	77	498	7	330	6
Printing and stationery	622	101	723	62	449	62
Finance charges on lease liability against right of use a	238	44	282		192	-
Entertainment	84	16	100	-	54	-
Ijara rental	244	46	290	-	156	-
Rent, rates and taxes	48	6	54	-	2	-
Electricity, gas and water	137	26	163	-	131	-
Insurance	299	57	356	-	322	-
Fees, subscription and periodicals	21	4	25	-	15	
Miscellaneous	92	16	108	32	90	19
Money ceded to Waqf Fund	-	- 1	-	-	-	-
Amortisation of intangible assets	81	15	96	-	59	
Bank charges	46	7	53	-	36	-
Annual supervision fee SECP	79	15	94	-	21	-
Legal and professional charges	96	18	114	-	83	-
Appointed actuary fees	371	66	437	-	268	-
Auditors' remuneration	176	26	202	-	68	-
Shariah Advisor Fee	934	116	1,050	180	525	150
Director meeting fee		-	-	-	-	-
2000	18,009	3,170	21,179	768	13,305	625
Gross management expenses	67,371	6,220	73,591	2,950	48,264	1,520

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26.8	Statement of Investment Income				Six mont	hs ended	Quarte	r ended
20.0	For the six months period ended June 30, 2021		Statutory fund		Aggregate	Aggregate	Aggregate	Aggregate
	Tor the six months period energy are any		Individual Family	Group Family	June 30, 2021	June 30, 2020 (Un-Audited)	June 30, 2021	June 30, 2020
			Takaful	Takaful		N. C.	1.0	
					Rupees	in '000'		
	Participants' Investment Fund (PIF)							
	On government securities		222	-	222	-	113	-
	On other fixed income securities and deposits		109	-	109	-	97	-
	Dividend income		330	-	330	-	234	-
	Amortization of discount relative to par		-	-	-	-	-	-
	(Loss)/ gain on sale of investments			-	-	-	-	-
	Unrealised (loss) / gain on investments	[	-	-	-	-	-	-
	Net investment income of PIF	a	661	= =	661	-	444	-
	Participants' Takaful Fund (PTF)  On government securities On other fixed income securities and deposits Dividend income Amortization of discount/(premium) (Loss)/ gain on sale of investments Unrealised (loss) / gain on investments		- 4 - -	32 57 64 - - - 153	32 61 64 - - - 157	84 - - - - - - - 84	17 34 38 - - - - 89	50 - - - - - - 50
	Net investment income of PTF	b	4	153	137	04	07	30
	Operators' Sub Fund (OSF)							
	On government securities		-	-	-		-	- ,
	On other fixed income securities and deposits		99	9	108	9	60	6
	Dividend income		-	-	-	-	-	-
	Amortization of discount/(premium)		-	-	-	-	-	-
	(Loss)/ gain on sale of investments		-	-	-	-	_	- 1
	Unrealised (loss) / gain on investments		-	-	-	-	60	- 6
	Net investment income of OSF	c	99	9	108	9	60	0
	Net investment income	(a+b+c)	764	162	926	93	593	56
	1 tot integinent meome	()						

# ASKARI LIFE ASSURANCE COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR SIX MONTHS PERIOD ENDED JUNE 30, 2021

# 27 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities,
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable, and
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

Following are the assets which are either measured at fair value or where fair value is only disclosed and is different from their carrying value:

June 30, 2021	Level 1	Level 2	Level 3	Total
Government securities	-	715,831	-	715,831
Listed securities	10,520	-	_	10,520
Open end mutual funds	52,893	-	-	52,893
open end matema and	63,413	715,831	×-	779,244
December 31, 2020				
Government securities	-	772,472	-	772,472
Listed securities	10,640	-	-	10,640
Open end mutual funds	39,838	_	-	39,838
CP	50,478	772,472	-	822,950



# 28 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise of holding Company, associated companies, staff retirement fund, Directors and key management personnel. The transactions with related parties are in normal course of business. Transactions with related parties and remuneration and benefits to key management personnel under the terms of their employment are as follows:

		June 30, 2021 (Un-Audited)	June 30, 2020 (Un-Audited)
		(Rupees	in '000)
Relationship	Transactions		
_	Premium revenue	604	1,075
	Premium revenue	10,756	15,178
	Insurance benefits	9,467	12,418
Associated undertaking	Expenses and acquisition cost	2,551	5,454
Key Management			
Personnel	Remuneration	21,958	25,915
Gratuity Fund	Expenses	5,991	4,371
Directors	Fee	390	210
Related Party	Balances	June 30, 2021 (Un-Audited)	December 31, 2020 (Audited)
Holding Company			
Army Welfare Trust	Due from insurance contract holders	246	236
Associated undertakings			
Askari Guards Limited	Due from insurance contract holders	5,032	1,626
Mobil Askari Pakistan Limited	Due from insurance contract holders		10
Askari Fuels	Due from insurance contract holders	316	11
Askari Woolen Mills	Due from insurance contract holders	110	
Askari Development Holding Pvt Limited	Due from insurance contract holders	4	
Askari General Insurance			-
Company Limited	Due from insurance contract holders	1	
AWT Investment	Due from insurance contract holders	-	21
Askari Chartered Aviation			
Services (ACS)	Due from insurance contract holders	33	2
Fauji Security Services	Due from insurance contract holders	4,651	=
MEDASK	Due from insurance contract holders	-	2
Real Estate (Head Office)	Due from insurance contract holders	-	-
AWT Housing Scheme Lahore	Due from insurance contract holders	-	-
	Due from insurance contract holders	-	-

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AWT Housing Scheme Sang Jani	Due from insurance contract holders		-
AWT Housing Scheme Karachi	Due from insurance contract holders	2	2
AWT Units	Due from insurance contract holders	-	6,470
Askari Shoes	Due from insurance contract holders	-	14
Askari Airport Services	Due from insurance contract holders	17	-
Askari Farms & Seeds	Due from insurance contract holders	-	-
Askari Flying Academy	Due from insurance contract holders	88	-
Askari Lagoon - FSD	Due from insurance contract holders	16	-
Askari Services Travel	Due from insurance contract holders	23	-
Askari Travel & Tour	Due from insurance contract holders	46	-
	Due from insurance contract holders	-	-
Askari Welfare Sugar Mills AWT Plaza Staff	Due from insurance contract holders	69	-
	Due from insurance contract holders	120	-
Blue Lagoon	Due to insurance contract holders	4	-
AWT Investment Askari General Insurance Company Limited	Due to insurance contract holders	-	19
AWT Housing Scheme - Lahore	Due to insurance contract holders	1	1
Army Welfare Sugar Mills	Due to insurance contract holders	17	19
Blue Lagoon	Due to insurance contract holders		2
Askari Farms & Seeds Products	Due to insurance contract holders	25	24
Askari Flying Academy	Due to insurance contract holders		2
Askari Guards Limited	Outstanding claims	6,441	3,604
Fauji Security Services	Outstanding claims	2,700	900
Army Welfare Sugar Mills	Outstanding claims	1,100	500
AWT Investment	Outstanding claims	-	8,000
Askari Shoes	Outstanding claims	150	-
MEDASK	Outstanding claims	600	_
Askari Fuels	Outstanding claims	150	
Askari Travel & Tours	Accrued expenses	-	180
Askari General Insurance	Accrued expenses	2,418	2,418
Company Limited	Staff retirement benefits	22,318	18,151
Gratuity payable to staff East West Insurance Company Limited	Equity investments	627	565

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## 29 GENERAL

Figures have been rounded off to the nearest thousand.

# 30 CORRESPONDING FIGURE

Corresponding figures have been re-arranged and re-classified, wherever necessary. However, there were no significant reclassifications to report.

# 31 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Company on \_\_\_\_\_\_.

DW.

# **Branch Network**

# **Head office**

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Email: <u>info@askarilife.com</u> Contact No: UAN: 021- 111 -225- 275

# Karachi:

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## **Islamabad:**

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